

## Walnut Marketing Board

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### MONTHLY MANAGEMENT REPORT

Friday, June 09, 2006

#### May Shipments

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##### Inshell (1000 pounds)

	<u>2004/05 Marketing Year</u>		<u>2005/06 Marketing Year</u>	
	<u>May 2005</u>	8/1/2004 to <u>5/31/2005</u>	<u>May 2006</u>	8/1/2005 to <u>5/31/2006</u>
Domestic	439	21,387	271	25,231
Export	<u>1,947</u>	<u>110,076</u>	<u>1,196</u>	<u>107,347</u>
<b>Total</b>	<b>2,386</b>	<b>131,463</b>	<b>1,467</b>	<b>132,578</b>

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##### Shelled (1000 pounds)

	<u>2004/05 Marketing Year</u>		<u>2005/06 Marketing Year</u>	
	<u>May 2005</u>	8/1/2004 to <u>5/31/2005</u>	<u>May 2006</u>	8/1/2005 to <u>5/31/2006</u>
Domestic	10,638	136,289	10,617	133,054
Export	<u>5,771</u>	<u>69,434</u>	<u>6,452</u>	<u>77,724</u>
<b>Total</b>	<b>16,409</b>	<b>205,724</b>	<b>17,070</b>	<b>210,778</b>

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##### Inshell Equivalent Tonnage /1

	<u>2004/05 Marketing Year</u>		<u>2005/06 Marketing Year</u>	
	<u>May 2005</u>	8/1/2004 to <u>5/31/2005</u>	<u>May 2006</u>	8/1/2005 to <u>5/31/2006</u>
Domestic	12,172	163,827	12,065	162,114
Export	<u>7,458</u>	<u>133,054</u>	<u>7,848</u>	<u>141,004</u>
<b>Total</b>	<b>19,630</b>	<b>296,882</b>	<b>19,913</b>	<b>303,118</b>

/1 August 1, 2005 conversion rate 44.5 used for the purpose of comparison.

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**08/01/2005-05/31/2006**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2004/05</u>	<u>2005/06</u>	<u>2004/05</u>	<u>2005/06</u>
<b>North America</b>				
USA	21,386,713	25,231,195	136,289,077	133,053,905
Canada	3,986,403	3,412,042	9,286,139	9,035,763
Mexico	707,425	421,552	540,574	677,595
<b>Sub-Total</b>	<b>26,080,541</b>	<b>29,064,789</b>	<b>146,115,790</b>	<b>142,767,263</b>
<b>Central &amp; South America</b>				
Brazil	1,704,680	1,484,662	288,675	377,500
Chile	757,404	1,110,084	13,175	78,640
Ecuador	361,748	351,719	315,316	473,186
Panama	33,472	24,800	0	0
Venezuela	1,250,755	1,942,430	455,000	227,657
<b>Sub-Total</b>	<b>4,108,059</b>	<b>4,913,695</b>	<b>1,072,166</b>	<b>1,156,983</b>
<b>Europe</b>				
Belgium	689,213	204,366	41,880	0
Denmark	187,589	33,378	0	0
France	473,989	220,460	25,000	67,000
Germany	25,798,586	22,300,276	12,091,563	14,861,326
Greece	552,142	404,788	214,920	547,145
Italy	25,215,389	26,362,370	991,564	1,350,000
Netherlands	5,037,805	6,401,595	139,025	313,981
Portugal	44,092	88,184	0	0
Spain	34,386,748	30,325,354	7,183,570	7,414,470
U.K.	2,458,418	1,159,030	225,194	655,540
<b>Sub-Total</b>	<b>94,843,971</b>	<b>87,499,801</b>	<b>20,912,716</b>	<b>25,209,462</b>
<b>Other Europe</b>				
Austria	0	88,184	885,700	1,231,000
Canary Is.	0	0	0	0
Malta	187,576	210,815	7,750	32,335
Norway	306,969	301,038	495,699	457,933
Sweden	618,057	870,971	367,376	767,858
Switzerland	237,656	237,656	597,290	407,500
<b>Sub-Total</b>	<b>1,350,258</b>	<b>1,708,664</b>	<b>2,353,815</b>	<b>2,896,626</b>
<b>Middle East/Africa</b>				
Egypt	1,062,935	653,114	0	13,200
Israel	833,340	491,500	6,504,472	5,513,375
Saudi Arabia	212,206	265,092	1,852	0
Turkey	369,238	3,572,065	9,000	12,500
U.A.E.	265,000	463,184	0	45,500
<b>Sub-Total</b>	<b>2,742,719</b>	<b>5,444,955</b>	<b>6,515,324</b>	<b>5,584,575</b>

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	<u>2004/05</u>	<u>2005/06</u>	<u>2004/05</u>	<u>2005/06</u>
<b>Pacific Rim</b>				
Australia	192,662	220,936	4,945,519	5,996,601
China	412,506	1,591,201	1,478,060	2,412,644
Hong Kong	176,372	1,018,928	73,685	102,040
Japan	217,750	180,000	13,929,772	13,630,662
Korea	0	0	6,109,114	8,778,284
Philippines	27,941	1,440	218,840	142,830
Singapore	0	0	91,653	143,801
Taiwan	38,280	0	1,714,360	1,747,880
<b>Sub-Total</b>	<b><u>1,065,511</u></b>	<b><u>3,012,505</u></b>	<b><u>28,561,003</u></b>	<b><u>32,954,742</u></b>
Other	<u>1,272,023</u>	<u>933,969</u>	<u>192,721</u>	<u>207,993</u>
<b>GRAND TOTAL</b>	<b><u>131,463,082</u></b>	<b><u>132,578,378</u></b>	<b><u>205,723,535</u></b>	<b><u>210,777,644</u></b>
<b>Domestic Total</b>	<b>21,386,713</b>	<b>25,231,195</b>	<b>136,289,077</b>	<b>133,053,905</b>
<b>Export Total</b>	<b>110,076,369</b>	<b>107,347,183</b>	<b>69,434,458</b>	<b>77,723,739</b>