

## Walnut Marketing Board

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### MONTHLY MANAGEMENT REPORT

Tuesday, October 11, 2005

#### September Shipments

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##### Inshell (1000 pounds)

	<u>2004/05 Marketing Year</u>		<u>2005/06 Marketing Year</u>	
	<u>September 2004</u>	<u>8/1/2004 to 9/30/2004</u>	<u>September 2005</u>	<u>8/1/2005 to 9/30/2005</u>
Domestic	2,458	3,213	1,312	1,612
Export	<u>17,074</u>	<u>17,719</u>	<u>7,093</u>	<u>7,193</u>
<b>Total</b>	<b>19,532</b>	<b>20,932</b>	<b>8,405</b>	<b>8,805</b>

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##### Shelled (1000 pounds)

	<u>2004/05 Marketing Year</u>		<u>2005/06 Marketing Year</u>	
	<u>September 2004</u>	<u>8/1/2004 to 9/30/2004</u>	<u>September 2005</u>	<u>8/1/2005 to 9/30/2005</u>
Domestic	16,136	28,210	16,385	27,571
Export	<u>5,549</u>	<u>11,816</u>	<u>4,322</u>	<u>10,294</u>
<b>Total</b>	<b>21,685</b>	<b>40,026</b>	<b>20,707</b>	<b>37,864</b>

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##### Inshell Equivalent Tonnage /1

	<u>2004/05 Marketing Year</u>		<u>2005/06 Marketing Year</u>	
	<u>September 2004</u>	<u>8/1/2004 to 9/30/2004</u>	<u>September 2005</u>	<u>8/1/2005 to 9/30/2005</u>
Domestic	19,359	33,303	19,066	31,784
Export	<u>14,772</u>	<u>22,136</u>	<u>8,403</u>	<u>15,163</u>
<b>Total</b>	<b>34,131</b>	<b>55,439</b>	<b>27,469</b>	<b>46,947</b>

/1 August 1, 2005 conversion rate 44.5 used for the purpose of comparison.

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**8/1/2005 - 9/30/2005**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2004/05</u>	<u>2005/06</u>	<u>2004/05</u>	<u>2005/06</u>
<b>North America</b>				
USA	3,212,686	1,611,914	28,210,321	27,570,568
Canada	453,995	169,183	2,572,213	2,221,109
Mexico	106,290	0	33,000	206,230
<b>Sub-Total</b>	<b>3,772,971</b>	<b>1,781,097</b>	<b>30,815,534</b>	<b>29,997,907</b>
<b>Central &amp; South America</b>				
Brazil	592,592	264,552	51,100	51,250
Chile	41,336	0	0	0
Ecuador	0	7,500	25,000	67,500
Panama	0	0	0	0
Venezuela	88,184	0	84,000	0
<b>Sub-Total</b>	<b>722,112</b>	<b>272,052</b>	<b>160,100</b>	<b>118,750</b>
<b>Europe</b>				
Belgium	126,765	80,027	41,880	0
Denmark	187,589	0	0	0
France	0	0	0	67,000
Germany	5,682,138	2,158,034	2,531,225	2,317,720
Greece	176,368	0	0	0
Italy	1,330,890	633,124	33,350	0
Netherlands	1,626,774	658,371	13,000	10,375
Portugal	44,092	44,092	0	0
Spain	5,691,396	2,934,222	735,909	678,291
U.K.	396,828	132,240	8,730	0
<b>Sub-Total</b>	<b>15,262,840</b>	<b>6,640,110</b>	<b>3,364,094</b>	<b>3,073,386</b>
<b>Other Europe</b>				
Austria	0	0	41,400	138,400
Canary Is.	0	0	0	0
Malta	78,263	0	0	0
Norway	306,969	67,902	114,836	118,201
Sweden	597,775	44,092	51,981	60,007
Switzerland	0	0	57,855	30,000
<b>Sub-Total</b>	<b>983,007</b>	<b>111,994</b>	<b>266,072</b>	<b>346,608</b>
<b>Middle East/Africa</b>				
Egypt	0	0	0	0
Israel	44,092	0	644,171	878,250
Saudi Arabia	0	0	0	0
Turkey	38,000	0	1,500	0
U.A.E.	0	0	0	0
<b>Sub-Total</b>	<b>82,092</b>	<b>0</b>	<b>645,671</b>	<b>878,250</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**8/1/2005 - 9/30/2005**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2004/05</u>	<u>2005/06</u>	<u>2004/05</u>	<u>2005/06</u>
<b>Pacific Rim</b>				
Australia	44,046	0	587,066	885,024
China	0	0	284,400	221,100
Hong Kong	0	0	21,575	23,040
Japan	12,000	0	2,179,471	1,280,529
Korea	0	0	1,430,198	853,813
Philippines	0	0	22,500	12,500
Singapore	0	0	23,490	4,106
Taiwan	0	0	204,628	149,500
<b>Sub-Total</b>	<b>56,046</b>	<b>0</b>	<b>4,753,328</b>	<b>3,429,612</b>
Other	52,910	0	21,415	19,813
<b>GRAND TOTAL</b>	<b>20,931,978</b>	<b>8,805,253</b>	<b>40,026,214</b>	<b>37,864,326</b>
<b>Domestic Total</b>	<b>3,212,686</b>	<b>1,611,914</b>	<b>28,210,321</b>	<b>27,570,568</b>
<b>Export Total</b>	<b>17,719,292</b>	<b>7,193,339</b>	<b>11,815,893</b>	<b>10,293,758</b>