

## Walnut Marketing Board

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### MONTHLY MANAGEMENT REPORT

Friday, December 09, 2005

#### November Shipments

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##### Inshell (1000 pounds)

	<u>2004/05 Marketing Year</u>		<u>2005/06 Marketing Year</u>	
	<u>November 2004</u>	<u>8/1/2004 to 11/30/2004</u>	<u>November 2005</u>	<u>8/1/2005 to 11/30/2005</u>
Domestic	4,883	20,086	4,472	22,670
Export	<u>9,452</u>	<u>94,955</u>	<u>12,273</u>	<u>90,928</u>
<b>Total</b>	<b>14,335</b>	<b>115,040</b>	<b>16,745</b>	<b>113,597</b>

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##### Shelled (1000 pounds)

	<u>2004/05 Marketing Year</u>		<u>2005/06 Marketing Year</u>	
	<u>November 2004</u>	<u>8/1/2004 to 11/30/2004</u>	<u>November 2005</u>	<u>8/1/2005 to 11/30/2005</u>
Domestic	22,529	72,449	22,089	71,681
Export	<u>9,590</u>	<u>32,100</u>	<u>13,105</u>	<u>34,705</u>
<b>Total</b>	<b>32,119</b>	<b>104,550</b>	<b>35,194</b>	<b>106,385</b>

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##### Inshell Equivalent Tonnage /1

	<u>2004/05 Marketing Year</u>		<u>2005/06 Marketing Year</u>	
	<u>November 2004</u>	<u>8/1/2004 to 11/30/2004</u>	<u>November 2005</u>	<u>8/1/2005 to 11/30/2005</u>
Domestic	27,755	91,447	27,055	91,875
Export	<u>15,502</u>	<u>83,545</u>	<u>20,861</u>	<u>84,458</u>
<b>Total</b>	<b>43,257</b>	<b>174,992</b>	<b>47,916</b>	<b>176,333</b>

/1 August 1, 2005 conversion rate 44.5 used for the purpose of comparison.

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**08/01/2005 - 11/30/2005**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2004/05</u>	<u>2005/06</u>	<u>2004/05</u>	<u>2005/06</u>
<b>North America</b>				
USA	20,085,759	22,669,720	72,449,361	71,680,500
Canada	2,682,884	2,503,967	4,635,127	4,544,914
Mexico	673,805	421,552	133,255	317,060
<b>Sub-Total</b>	<b>23,442,448</b>	<b>25,595,239</b>	<b>77,217,743</b>	<b>76,542,474</b>
<b>Central &amp; South America</b>				
Brazil	1,704,680	1,486,040	258,675	165,350
Chile	342,008	804,746	0	54,890
Ecuador	242,086	332,525	137,170	304,546
Panama	33,472	24,800	0	0
Venezuela	1,250,755	1,876,568	235,000	101,657
<b>Sub-Total</b>	<b>3,573,001</b>	<b>4,524,679</b>	<b>630,845</b>	<b>626,443</b>
<b>Europe</b>				
Belgium	689,213	241,845	41,880	0
Denmark	187,589	33,378	0	0
France	253,529	88,184	0	67,000
Germany	25,456,772	21,639,970	6,913,886	7,210,849
Greece	463,958	404,788	214,920	381,720
Italy	22,282,497	24,705,493	427,663	752,835
Netherlands	3,940,754	4,731,372	52,875	90,135
Portugal	44,092	88,184	0	0
Spain	28,920,173	26,595,615	3,226,829	3,879,584
U.K.	2,450,426	1,159,030	74,760	58,078
<b>Sub-Total</b>	<b>84,689,003</b>	<b>79,687,859</b>	<b>10,952,813</b>	<b>12,440,201</b>
<b>Other Europe</b>				
Austria	0	0	204,800	391,300
Canary Is.	0	0	0	0
Malta	187,576	193,729	7,750	10,250
Norway	306,969	301,038	210,678	188,730
Sweden	685,959	870,971	174,352	320,221
Switzerland	237,656	237,656	208,855	114,000
<b>Sub-Total</b>	<b>1,418,160</b>	<b>1,603,394</b>	<b>806,435</b>	<b>1,024,501</b>
<b>Middle East/Africa</b>				
Egypt	0	0	0	0
Israel	436,512	176,368	2,710,391	2,679,000
Saudi Arabia	124,092	132,000	529	0
Turkey	97,092	0	9,000	12,500
U.A.E.	45,000	44,000	0	23,500
<b>Sub-Total</b>	<b>702,696</b>	<b>352,368</b>	<b>2,719,920</b>	<b>2,715,000</b>

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	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2004/05</u>	<u>2005/06</u>	<u>2004/05</u>	<u>2005/06</u>
<b>Pacific Rim</b>				
Australia	59,478	51,547	1,851,109	2,579,483
China	176,368	945,521	748,660	879,992
Hong Kong	44,092	178,184	22,025	46,500
Japan	112,000	80,000	5,773,416	6,050,589
Korea	0	0	2,836,933	2,504,489
Philippines	15,441	1,440	103,380	94,080
Singapore	0	0	56,639	33,909
Taiwan	29,640	0	740,348	745,300
<b>Sub-Total</b>	<b>437,019</b>	<b>1,256,692</b>	<b>12,132,510</b>	<b>12,934,342</b>
Other	777,963	577,228	89,592	102,349
<b>GRAND TOTAL</b>	<b>115,040,290</b>	<b>113,597,459</b>	<b>104,549,858</b>	<b>106,385,310</b>
<b>Domestic Total</b>	<b>20,085,759</b>	<b>22,669,720</b>	<b>72,449,361</b>	<b>71,680,500</b>
<b>Export Total</b>	<b>94,954,531</b>	<b>90,927,739</b>	<b>32,100,497</b>	<b>34,704,810</b>