

California Walnut Board

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An Equal Opportunity Employer and Provider**REVISED****MONTHLY MANAGEMENT REPORT**

Saturday, October 14, 2017

August Shipments**Inshell (1000 pounds)**

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	<u>August 2016</u>	9/1/2015 to <u>8/31/2016</u>	<u>August 2017</u>	9/1/2016 to <u>8/31/2017</u>
Domestic	309	15,800	1,138	15,267
Export	<u>276</u>	<u>279,634</u>	<u>38</u>	<u>379,138</u>
Total	585	295,434	1,175	394,405

Shelled (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	<u>August 2016</u>	9/1/2015 to <u>8/31/2016</u>	<u>August 2017</u>	9/1/2016 to <u>8/31/2017</u>
Domestic	17,890	185,562	16,900	189,626
Export	<u>10,497</u>	<u>225,636</u>	<u>6,529</u>	<u>246,912</u>
Total	28,387	411,198	23,428	436,538

Inshell Equivalent Tonnage*

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	<u>August 2016</u>	9/1/2015 to <u>8/31/2016</u>	<u>August 2017</u>	9/1/2016 to <u>8/31/2017</u>
Domestic	20,764	221,682	19,730	222,629
Export	<u>12,231</u>	<u>399,766</u>	<u>7,421</u>	<u>469,514</u>
Total	32,996	621,448	27,150	692,144

Walnut receipts as reported by handlers as of August 31, 2017 = 680,217 tons

*2015/16 shellout rate 43.4 -- 2016/17 shellout rate 44.1

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2016 - 08/31/2017
REVISED

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>
North America						
USA	15,800,357	15,266,751	-3.38%	185,562,433	189,626,427	2.19%
Canada	2,469,181	2,364,684	-4.23%	19,908,668	16,204,800	-18.60%
Mexico	245,435	313,644	27.79%	242,442	159,420	-34.24%
Sub-Total	18,514,973	17,945,079	-3.08%	205,713,543	205,990,647	0.13%
Central & South America						
Chile	264,460	264,552	0.03%	0	33,000	0.00%
Ecuador	147,564	37,065	-74.88%	251,325	104,100	-58.58%
Venezuela	573,204	0	-100.00%	0	0	0.00%
Sub-Total	985,228	301,617	-69.39%	251,325	137,100	-45.45%
Europe						
Austria	0	0	0.00%	1,590,910	1,191,450	-25.11%
Belgium	110,230	529,104	380.00%	271,500	1,098,960	304.77%
France	91,326	44,092	-51.72%	564,935	721,500	27.71%
Germany	13,573,684	14,369,314	5.86%	40,797,547	49,135,519	20.44%
Greece	0	103,286	0.00%	463,823	738,725	59.27%
Italy	35,740,788	53,441,211	49.52%	3,392,088	4,310,207	27.07%
Netherlands	2,370,111	3,459,271	45.95%	8,352,508	7,642,508	-8.50%
Norway	0	0	0.00%	909,308	462,757	-49.11%
Spain	20,222,594	22,641,170	11.96%	19,105,775	21,573,872	12.92%
Sweden	21,385	0	-100.00%	3,333,164	1,606,691	-51.80%
Switzerland	0	0	0.00%	700,900	1,084,475	54.73%
U.K.	445,736	234,852	-47.31%	8,719,726	10,810,034	23.97%
Sub-Total	72,575,854	94,822,300	30.65%	88,202,184	100,376,698	13.80%
Middle East/Africa						
Algeria	633,877	1,500,968	136.79%	748,120	1,104,014	47.57%
Egypt	1,621,048	706,856	-56.40%	1,783,251	637,270	-64.26%
Iraq	1,014,796	750,383	-26.06%	1,429,123	1,142,331	-20.07%
Israel	1,044,129	1,539,727	47.47%	10,111,887	11,080,416	9.58%
Jordan	621,208	1,668,347	168.56%	2,906,628	3,228,483	11.07%
Kuwait	129,124	152,276	17.93%	649,768	940,526	44.75%
Lebanon	1,360,109	2,946,979	116.67%	98,340	0	-100.00%
Morocco	3,132,636	6,171,615	97.01%	0	0	0.00%
Saudi Arabia	550,690	1,412,496	156.50%	2,887,358	5,073,454	75.71%
Turkey	88,235,688	120,011,634	36.01%	2,384,599	1,556,144	-34.74%
U.A.E.	10,316,185	24,146,263	134.06%	5,664,709	8,191,101	44.60%
Sub-Total	108,659,490	161,007,544	48.18%	28,663,783	32,953,739	14.97%
Asia / Pacific Rim						
Australia	84,000	66,046	-21.37%	9,526,180	9,465,255	-0.64%
China	8,021,244	7,084,355	-11.68%	2,204,540	4,722,130	114.20%
Hong Kong	39,088,945	32,924,264	-15.77%	1,779,881	2,630,882	47.81%
India	9,157,371	31,570,098	244.75%	80,410	63,855	-20.59%
Japan	0	0	0.00%	32,394,904	34,757,459	7.29%
Korea	975,720	1,150,766	17.94%	23,858,336	27,860,057	16.77%
Malaysia	0	0	0.00%	949,845	1,121,343	18.06%
New Zealand	0	0	0.00%	1,380,691	1,713,691	24.12%
Philippines	0	0	0.00%	406,050	374,000	-7.89%
Singapore	22,000	0	-100.00%	995,849	1,051,046	5.54%
Taiwan	207,577	259,472	25.00%	7,798,613	6,466,301	-17.08%
Thailand	2,597,082	353,101	-86.40%	3,542,809	2,486,492	-29.82%
Vietnam	33,269,372	41,262,996	24.03%	1,167,038	664,400	-43.07%
Sub-Total	93,423,311	114,671,098	22.74%	86,085,146	93,376,911	8.47%
Other	1,275,616	5,656,982	343.47%	2,282,223	3,703,286	62.27%
GRAND TOTAL	295,434,472	394,404,620	33.50%	411,198,204	436,538,381	6.16%
Domestic Total	15,800,357	15,266,751	-3.38%	185,562,433	189,626,427	2.19%
Export Total	279,634,115	379,137,869	35.58%	225,635,771	246,911,954	9.43%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
August 2016 / August 2017

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>August 2016</u>	<u>August 2017</u>	<u>% Change vs. Prior Year</u>	<u>August 2016</u>	<u>August 2017</u>	<u>% Change vs. Prior Year</u>
North America						
USA	308,751	1,137,823	268.52%	17,889,564	16,899,676	-5.53%
Canada	5,500	22,950	317.27%	1,646,925	1,582,184	-3.93%
Mexico	0	0	0.00%	22,000	11,010	-49.95%
Sub-Total	314,251	1,160,773	269.38%	19,558,489	18,492,870	-5.45%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	6,600	0	-100.00%	37,600	3,500	-90.69%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	6,600	0	-100.00%	37,600	3,500	-90.69%
Europe						
Austria	0	0	0.00%	70,800	38,450	-45.69%
Belgium	0	0	0.00%	19,500	110,460	466.46%
France	0	0	0.00%	0	0	0.00%
Germany	264,000	0	-100.00%	1,866,350	673,020	-63.94%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	0	0	0.00%
Netherlands	0	0	0.00%	618,260	350,525	-43.30%
Norway	0	0	0.00%	63,000	0	-100.00%
Spain	0	14,700	0.00%	207,888	92,150	-55.67%
Sweden	0	0	0.00%	174,292	42,030	-75.89%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	520,779	512,310	-1.63%
Sub-Total	264,000	14,700	-94.43%	3,540,869	1,818,945	-48.63%
Middle East/Africa						
Algeria	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	41,595	0	-100.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	331,400	42,000	-87.33%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	0	42,108	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	0	0.00%
Turkey	0	0	0.00%	40,000	225,150	462.88%
U.A.E.	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	412,995	309,258	-25.12%
Asia / Pacific Rim						
Australia	0	0	0.00%	666,500	519,025	-22.13%
China	0	0	0.00%	54,000	105,625	95.60%
Hong Kong	0	0	0.00%	165,400	139,744	-15.51%
India	0	0	0.00%	35,200	0	-100.00%
Japan	0	0	0.00%	1,716,247	1,026,306	-40.20%
Korea	0	0	0.00%	1,065,274	660,682	-37.98%
Malaysia	0	0	0.00%	22,000	72,296	228.62%
New Zealand	0	0	0.00%	127,150	49,500	-61.07%
Philippines	0	0	0.00%	78,250	0	-100.00%
Singapore	0	0	0.00%	74,200	72,000	-2.96%
Taiwan	0	0	0.00%	277,075	39,226	-85.84%
Thailand	0	0	0.00%	301,080	0	-100.00%
Vietnam	0	0	0.00%	80,000	0	-100.00%
Sub-Total	0	0	0.00%	4,662,376	2,684,404	-42.42%
Other	0	0	0.00%	174,240	119,200	-31.59%
GRAND TOTAL	584,851	1,175,473	100.99%	28,386,569	23,428,177	-17.47%
Domestic Total	308,751	1,137,823	268.52%	17,889,564	16,899,676	-5.53%
Export Total	276,100	37,650	-86.36%	10,497,005	6,528,501	-37.81%