

**California Walnut Board**

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*An Equal Opportunity Employer and Provider*


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**MONTHLY MANAGEMENT REPORT**
**Monday, October 16, 2017**
**September Shipments**


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**Inshell (1000 pounds)**

	<u>2016/17 Marketing Year</u>		<u>2017/18 Marketing Year</u>	
		9/1/2016 to		9/1/2017 to
	<u>September 2016</u>	<u>9/30/2016</u>	<u>September 2017</u>	<u>9/30/2017</u>
Domestic	1,172	1,172	2,483	2,483
Export	<u>33,348</u>	<u>33,348</u>	<u>4,628</u>	<u>4,628</u>
<b>Total</b>	<b>34,519</b>	<b>34,519</b>	<b>7,111</b>	<b>7,111</b>

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**Shelled (1000 pounds)**

	<u>2016/17 Marketing Year</u>		<u>2017/18 Marketing Year</u>	
		9/1/2016 to		9/1/2017 to
	<u>September 2016</u>	<u>9/30/2016</u>	<u>September 2017</u>	<u>9/30/2017</u>
Domestic	17,722	17,722	13,201	13,201
Export	<u>11,410</u>	<u>11,410</u>	<u>5,013</u>	<u>5,013</u>
<b>Total</b>	<b>29,131</b>	<b>29,131</b>	<b>18,214</b>	<b>18,214</b>

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**Inshell Equivalent Tonnage\***

	<u>2016/17 Marketing Year</u>		<u>2017/18 Marketing Year</u>	
		9/1/2016 to		9/1/2017 to
	<u>September 2016</u>	<u>9/30/2016</u>	<u>September 2017</u>	<u>9/30/2017</u>
Domestic	20,679	20,679	16,209	16,209
Export	<u>29,610</u>	<u>29,610</u>	<u>7,998</u>	<u>7,998</u>
<b>Total</b>	<b>50,288</b>	<b>50,288</b>	<b>24,206</b>	<b>24,206</b>

Walnut receipts as reported by handlers as of September 30, 2017 = 102,498 tons

\*2016/17 shellout rate 44.1 -- 2017/18 shellout rate 44.1

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**09/01/2017 - 09/30/2017**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2016/17</u>	<u>2017/18</u>	<u>% Change vs. Prior Year</u>	<u>2016/17</u>	<u>2017/18</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	1,171,790	2,482,929	111.89%	17,721,679	13,201,203	-25.51%
Canada	58,250	10,000	-82.83%	1,215,990	1,327,495	9.17%
Mexico	44,092	0	-100.00%	0	25,000	0.00%
<b>Sub-Total</b>	<b>1,274,132</b>	<b>2,492,929</b>	<b>95.66%</b>	<b>18,937,669</b>	<b>14,553,698</b>	<b>-23.15%</b>
<b>Central &amp; South America</b>						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	4,565	0	-100.00%	37,600	42,000	11.70%
Venezuela	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>4,565</b>	<b>0</b>	<b>-100.00%</b>	<b>37,600</b>	<b>42,000</b>	<b>11.70%</b>
<b>Europe</b>						
Austria	0	0	0.00%	41,400	41,400	0.00%
Belgium	264,552	0	-100.00%	106,500	42,000	-60.56%
France	0	0	0.00%	61,550	0	-100.00%
Germany	2,930,445	352,460	-87.97%	3,041,850	736,725	-75.78%
Greece	0	0	0.00%	0	0	0.00%
Italy	6,877,592	1,012,070	-85.28%	0	42,000	0.00%
Netherlands	176,000	0	-100.00%	165,300	41,400	-74.95%
Norway	0	44,643	0.00%	298,080	0	-100.00%
Spain	2,359,968	529,170	-77.58%	1,548,515	289,990	-81.27%
Sweden	0	0	0.00%	207,874	15	-99.99%
Switzerland	0	0	0.00%	0	64,050	0.00%
U.K.	0	0	0.00%	392,857	85,492	-78.24%
<b>Sub-Total</b>	<b>12,608,557</b>	<b>1,938,343</b>	<b>-84.63%</b>	<b>5,863,926</b>	<b>1,343,072</b>	<b>-77.10%</b>
<b>Middle East/Africa</b>						
Algeria	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	130,623	0	-100.00%	163,000	250,520	53.69%
Jordan	396,000	0	-100.00%	38,700	0	-100.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	0	44,092	0.00%	0	0	0.00%
Morocco	-44,092	0	-100.00%	0	0	0.00%
Pakistan	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	41,998	0	-100.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	11,499,610	1,319,787	-88.52%	0	45,317	0.00%
U.A.E.	357,276	178,184	-50.13%	83,996	0	-100.00%
<b>Sub-Total</b>	<b>12,339,417</b>	<b>1,542,063</b>	<b>-87.50%</b>	<b>327,694</b>	<b>295,837</b>	<b>-9.72%</b>
<b>Asia / Pacific Rim</b>						
Australia	0	0	0.00%	318,350	502,750	57.92%
China	1,145,676	0	-100.00%	18,000	242,000	1244.44%
Hong Kong	1,453,653	308,644	-78.77%	0	83,820	0.00%
India	705,105	125,630	-82.18%	0	0	0.00%
Japan	0	0	0.00%	903,809	437,450	-51.60%
Korea	0	0	0.00%	1,085,455	488,210	-55.02%
Malaysia	0	0	0.00%	0	22,600	0.00%
New Zealand	0	0	0.00%	22,500	0	-100.00%
Philippines	0	0	0.00%	23,500	25,000	6.38%
Singapore	0	0	0.00%	32,700	41,778	27.76%
Taiwan	0	0	0.00%	306,350	30,000	-90.21%
Thailand	0	0	0.00%	911,990	0	-100.00%
Vietnam	4,756,981	617,288	-87.02%	114,000	84,000	-26.32%
<b>Sub-Total</b>	<b>8,061,415</b>	<b>1,051,562</b>	<b>-86.96%</b>	<b>3,736,654</b>	<b>1,957,608</b>	<b>-47.61%</b>
Other	231,299	86,000	-62.82%	227,710	22,000	-90.34%
<b>GRAND TOTAL</b>	<b>34,519,385</b>	<b>7,110,897</b>	<b>-79.40%</b>	<b>29,131,253</b>	<b>18,214,215</b>	<b>-37.48%</b>
<b>Domestic Total</b>	<b>1,171,790</b>	<b>2,482,929</b>	<b>111.89%</b>	<b>17,721,679</b>	<b>13,201,203</b>	<b>-25.51%</b>
<b>Export Total</b>	<b>33,347,595</b>	<b>4,627,968</b>	<b>-86.12%</b>	<b>11,409,574</b>	<b>5,013,012</b>	<b>-56.06%</b>

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