

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Thursday, August 10, 2017

July Shipments

Inshell (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
		9/1/2015 to		9/1/2016 to
	<u>July 2016</u>	<u>7/31/2016</u>	<u>July 2017</u>	<u>7/31/2017</u>
Domestic	92	15,492	310	14,304
Export	<u>911</u>	<u>279,358</u>	<u>78</u>	<u>375,971</u>
Total	1,003	294,850	388	390,275

Shelled (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
		9/1/2015 to		9/1/2016 to
	<u>July 2016</u>	<u>7/31/2016</u>	<u>July 2017</u>	<u>7/31/2017</u>
Domestic	17,731	167,673	13,030	173,017
Export	<u>13,078</u>	<u>215,139</u>	<u>7,336</u>	<u>240,555</u>
Total	30,809	382,812	20,366	413,572

Inshell Equivalent Tonnage*

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
		9/1/2015 to		9/1/2016 to
	<u>July 2016</u>	<u>7/31/2016</u>	<u>July 2017</u>	<u>7/31/2017</u>
Domestic	20,473	200,917	14,962	203,762
Export	<u>15,522</u>	<u>387,535</u>	<u>8,376</u>	<u>461,344</u>
Total	35,996	588,452	23,337	665,106

Walnut receipts as reported by handlers as of July 31, 2017 = 680,190 tons

*2015/16 shellout rate 43.4 -- 2016/17 shellout rate 44.0



ANNUAL FALL MEETING NOTICE

CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION

Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

Tuesday, September 12, 2017

California Walnut Board - Export Committee Meeting <i>Sacramento Ballroom</i>	4:30 p.m.
Welcome Reception <i>Trellis – weather permitting</i>	5:30 p.m.
Dinner <i>Los Angeles/San Francisco Ballroom</i>	6:30 p.m.

Wednesday, September 13, 2017

Continental Breakfast <i>Sacramento Ballroom</i>	7:30 a.m.
California Walnut Board / California Walnut Commission Meeting <i>Los Angeles/San Francisco Ballroom</i>	9:30 a.m.
Luncheon <i>Sacramento Ballroom</i>	11:30 a.m.

Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.

Meeting times and room assignments are tentative and subject to change.

All meetings will be held at the Marriott Hotel.

All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2016 - 07/31/2017

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>
North America						
USA	15,491,606	14,304,058	-7.67%	167,672,869	173,016,795	3.19%
Canada	2,463,681	2,309,334	-6.26%	18,261,743	14,623,536	-19.92%
Mexico	245,435	313,644	27.79%	220,442	148,410	-32.68%
Sub-Total	18,200,722	16,927,036	-7.00%	186,155,054	187,788,741	0.88%
Central & South America						
Chile	264,460	264,552	0.03%	0	33,000	0.00%
Ecuador	140,964	37,065	-73.71%	213,725	100,600	-52.93%
Venezuela	573,204	0	-100.00%	0	0	0.00%
Sub-Total	978,628	301,617	-69.18%	213,725	133,600	-37.49%
Europe						
Austria	0	0	0.00%	1,520,110	1,153,000	-24.15%
Belgium	110,230	529,104	380.00%	252,000	988,500	292.26%
France	91,326	44,092	-51.72%	564,935	721,500	27.71%
Germany	13,309,684	14,369,314	7.96%	38,931,197	48,374,499	24.26%
Greece	0	103,286	0.00%	463,823	738,725	59.27%
Italy	35,740,788	53,485,303	49.65%	3,392,088	4,310,207	27.07%
Netherlands	2,370,111	3,459,271	45.95%	7,734,248	7,291,983	-5.72%
Norway	0	0	0.00%	846,308	462,757	-45.32%
Spain	20,222,594	22,626,514	11.89%	18,897,887	21,481,722	13.67%
Sweden	21,385	0	-100.00%	3,158,872	1,564,661	-50.47%
Switzerland	0	0	0.00%	700,900	1,084,475	54.73%
U.K.	445,736	234,852	-47.31%	8,198,947	10,297,724	25.60%
Sub-Total	72,311,854	94,851,736	31.17%	84,661,315	98,469,753	16.31%
Middle East/Africa						
Algeria	633,877	1,500,968	136.79%	748,120	1,104,014	47.57%
Egypt	1,621,048	706,856	-56.40%	1,741,656	637,270	-63.41%
Iraq	1,014,796	750,383	-26.06%	1,429,123	1,142,331	-20.07%
Israel	1,044,129	1,539,727	47.47%	9,780,487	11,038,416	12.86%
Jordan	621,208	1,668,347	168.56%	2,906,628	3,228,483	11.07%
Kuwait	129,124	152,276	17.93%	649,768	898,418	38.27%
Lebanon	1,360,109	2,946,979	116.67%	98,340	0	-100.00%
Morocco	3,132,636	5,907,063	88.57%	0	220,460	0.00%
Saudi Arabia	550,690	1,412,496	156.50%	2,887,358	5,048,454	74.85%
Turkey	88,235,688	117,972,494	33.70%	2,344,599	1,369,575	-41.59%
U.A.E.	10,316,185	23,925,803	131.92%	5,664,709	8,191,101	44.60%
Sub-Total	108,659,490	158,483,392	45.85%	28,250,788	32,878,522	16.38%
Asia / Pacific Rim						
Australia	84,000	66,046	-21.37%	8,859,680	8,946,230	0.98%
China	8,021,244	6,996,171	-12.78%	2,150,540	4,616,505	114.67%
Hong Kong	39,088,945	32,660,172	-16.45%	1,614,481	2,491,138	54.30%
India	9,157,371	31,570,098	244.75%	45,210	63,855	41.24%
Japan	0	0	0.00%	30,678,657	33,731,153	9.95%
Korea	975,720	1,150,766	17.94%	22,793,062	27,199,375	19.33%
Malaysia	0	0	0.00%	927,845	1,049,047	13.06%
New Zealand	0	0	0.00%	1,253,541	1,664,191	32.76%
Philippines	0	0	0.00%	327,800	374,000	14.09%
Singapore	22,000	0	-100.00%	921,649	979,046	6.23%
Taiwan	207,577	259,472	25.00%	7,521,538	6,452,075	-14.22%
Thailand	2,597,082	353,101	-86.40%	3,241,729	2,486,492	-23.30%
Vietnam	33,269,372	40,998,444	23.23%	1,087,038	664,400	-38.88%
Sub-Total	93,423,311	114,054,270	22.08%	81,422,770	90,717,507	11.42%
Other	1,275,616	5,656,982	343.47%	2,107,983	3,584,086	70.02%
GRAND TOTAL	294,849,621	390,275,033	32.36%	382,811,635	413,572,209	8.04%
Domestic Total	15,491,606	14,304,058	-7.67%	167,672,869	173,016,795	3.19%
Export Total	279,358,015	375,970,975	34.58%	215,138,766	240,555,414	11.81%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
July 2016 / July 2017

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>July 2016</u>	<u>July 2017</u>	<u>% Change vs. Prior Year</u>	<u>July 2016</u>	<u>July 2017</u>	<u>% Change vs. Prior Year</u>
North America						
USA	91,809	309,570	237.19%	17,731,151	13,030,065	-26.51%
Canada	4,000	0	-100.00%	1,490,900	873,235	-41.43%
Mexico	0	0	0.00%	0	26,200	0.00%
Sub-Total	95,809	309,570	223.11%	19,222,051	13,929,500	-27.53%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	22,000	0	-100.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	22,000	0	-100.00%
Europe						
Austria	0	0	0.00%	110,000	83,400	-24.18%
Belgium	0	0	0.00%	0	294,000	0.00%
France	0	0	0.00%	83,000	30,000	-63.86%
Germany	572,000	0	-100.00%	1,289,350	645,100	-49.97%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	0	0	0.00%
Netherlands	0	22,046	0.00%	892,223	496,460	-44.36%
Norway	0	0	0.00%	63,360	0	-100.00%
Spain	-88,000	-44,092	-49.90%	1,050,300	888,200	-15.43%
Sweden	0	0	0.00%	126,356	122,000	-3.45%
Switzerland	0	0	0.00%	42,000	84,000	100.00%
U.K.	0	0	0.00%	758,740	504,167	-33.55%
Sub-Total	484,000	-22,046	-104.55%	4,415,329	3,147,327	-28.72%
Middle East/Africa						
Algeria	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	620,215	434,780	-29.90%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Saudi Arabia	44,092	0	-100.00%	112,420	0	-100.00%
Turkey	301,506	41,006	-86.40%	110,764	40,000	-63.89%
U.A.E.	0	0	0.00%	149,020	79,366	-46.74%
Sub-Total	345,598	41,006	-88.13%	992,419	554,146	-44.16%
Asia / Pacific Rim						
Australia	0	0	0.00%	521,720	590,250	13.14%
China	0	0	0.00%	288,730	105,990	-63.29%
Hong Kong	-132,000	0	-100.00%	64,535	42,000	-34.92%
India	189,277	0	-100.00%	35,200	0	-100.00%
Japan	0	0	0.00%	2,635,437	1,003,662	-61.92%
Korea	0	0	0.00%	1,475,666	601,780	-59.22%
Malaysia	0	0	0.00%	81,450	55,775	-31.52%
New Zealand	0	0	0.00%	175,155	75,500	-56.90%
Philippines	0	0	0.00%	0	37,500	0.00%
Singapore	0	0	0.00%	74,165	29,650	-60.02%
Taiwan	0	0	0.00%	301,620	0	-100.00%
Thailand	0	0	0.00%	261,950	42,000	-83.97%
Vietnam	20,300	15,432	-23.98%	82,000	0	-100.00%
Sub-Total	77,577	15,432	-80.11%	5,997,628	2,584,107	-56.91%
Other	0	44,000	0.00%	159,728	151,000	-5.46%
GRAND TOTAL	1,002,984	387,962	-61.32%	30,809,155	20,366,080	-33.90%
Domestic Total	91,809	309,570	237.19%	17,731,151	13,030,065	-26.51%
Export Total	911,175	78,392	-91.40%	13,078,004	7,336,015	-43.91%