

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Thursday, January 10, 2019
December Shipments

Inshell (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>December 2017</u>	<u>12/31/2017</u>	<u>December 2018</u>	<u>12/31/2018</u>
Domestic	2,634	15,172	1,132	12,008
Export	<u>33,098</u>	<u>218,662</u>	<u>53,887</u>	<u>214,627</u>
Total	35,731	233,835	55,018	226,635

Shelled (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>December 2017</u>	<u>12/31/2017</u>	<u>December 2018</u>	<u>12/31/2018</u>
Domestic	15,887	68,081	15,145	73,295
Export	<u>27,810</u>	<u>91,876</u>	<u>28,516</u>	<u>84,565</u>
Total	43,697	159,956	43,662	157,860

Inshell Equivalent Tonnage*

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>December 2017</u>	<u>12/31/2017</u>	<u>December 2018</u>	<u>12/31/2018</u>
Domestic	19,329	84,775	17,738	89,105
Export	<u>48,079</u>	<u>213,499</u>	<u>59,275</u>	<u>203,192</u>
Total	67,408	298,274	77,012	292,297

Walnut receipts as reported by handlers as of December 31, 2018 = 669,868 tons

*2017/18 shellout rate 44.1 -- 2018/19 shellout rate 44.1

(Current year shellout rate is based on a 5-year average - 2013 to 2017)

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2018 - 12/31/2018

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>
North America						
USA	15,172,352	12,007,952	-20.86%	68,080,550	73,295,213	7.66%
Canada	2,404,770	2,575,151	7.09%	6,410,653	6,032,433	-5.90%
Mexico	88,184	171,080	94.00%	69,000	19,675	-71.49%
Sub-Total	17,665,306	14,754,183	-16.48%	74,560,203	79,347,321	6.42%
Central & South America						
Chile	0	44,092	0.00%	0	0	0.00%
Ecuador	92,968	22,500	-75.80%	114,000	0	-100.00%
Sub-Total	92,968	66,592	-28.37%	114,000	0	-100.00%
Europe						
Austria	0	0	0.00%	539,600	335,550	-37.82%
Belgium	528,828	1,014,775	91.89%	672,000	798,000	18.75%
Denmark	42,000	0	-100.00%	274,020	84,000	-69.35%
France	44,092	44,092	0.00%	182,050	17,050	-90.63%
Germany	11,367,368	8,795,330	-22.63%	23,878,545	12,640,066	-47.07%
Greece	1,255,300	499,893	-60.18%	108,050	523,520	384.52%
Italy	40,499,868	40,727,160	0.56%	2,060,998	2,451,726	18.96%
Netherlands	2,573,593	1,668,937	-35.15%	3,358,506	3,109,354	-7.42%
Norway	112,434	0	-100.00%	202,000	143,400	-29.01%
Portugal	420,456	154,322	-63.30%	148,000	94,004	-36.48%
Spain	15,081,517	13,752,031	-8.82%	9,469,485	11,937,249	26.06%
Sweden	0	44,000	0.00%	495,586	528,000	6.54%
Switzerland	0	20,000	0.00%	369,210	389,630	5.53%
U.K.	485,688	236,738	-51.26%	2,115,809	2,958,195	39.81%
Sub-Total	72,411,144	66,957,278	-7.53%	43,873,859	36,009,744	-17.92%
Middle East/Africa						
Algeria	0	836,189	0.00%	0	0	0.00%
Bahrain	22,046	84,092	281.44%	106,042	129,892	22.49%
Egypt	661,660	1,058,212	59.93%	87,120	582,100	568.16%
Iraq	0	793,656	0.00%	0	839,700	0.00%
Israel	441,384	865,800	96.16%	3,509,149	4,843,222	38.02%
Jordan	352,752	1,321,656	274.67%	457,100	1,545,326	238.07%
Kuwait	0	19,292	0.00%	351,279	403,156	14.77%
Lebanon	3,526,457	5,221,420	48.06%	0	84,046	0.00%
Morocco	3,178,670	4,535,723	42.69%	0	0	0.00%
Pakistan	1,902,596	10,804,474	467.88%	0	42,328	0.00%
Qatar	0	30,313	0.00%	84,402	157,388	86.47%
Saudi Arabia	220,276	925,932	320.35%	666,241	1,777,333	166.77%
Tunisia	2,247,315	44,092	-98.04%	0	22,046	0.00%
Turkey	57,630,997	59,523,036	3.28%	879,527	64,001	-92.72%
U.A.E.	18,903,594	27,560,632	45.80%	1,303,785	3,617,307	177.45%
Sub-Total	89,087,747	113,624,519	27.54%	7,444,645	14,107,845	89.50%
Asia / Pacific Rim						
Australia	8,267	0	-100.00%	3,864,426	2,877,953	-25.53%
China	8,122,455	2,328,723	-71.33%	837,500	1,130,380	34.97%
Hong Kong	10,238,005	3,679,715	-64.06%	490,774	640,487	30.51%
India	16,684,456	10,560,802	-36.70%	0	60,667	0.00%
Japan	0	0	0.00%	12,530,725	8,088,666	-35.45%
Korea	962,274	605,697	-37.06%	11,004,882	10,539,542	-4.23%
Malaysia	0	0	0.00%	401,350	479,303	19.42%
New Zealand	0	0	0.00%	404,590	538,144	33.01%
Philippines	0	0	0.00%	139,000	137,000	-1.44%
Singapore	88,184	0	-100.00%	478,548	684,794	43.10%
Taiwan	314,162	176,826	-43.72%	2,619,829	2,236,328	-14.64%
Thailand	0	1,190,484	0.00%	291,598	81,490	-72.05%
Vietnam	16,376,598	10,272,245	-37.27%	99,680	66,480	-33.31%
Sub-Total	52,794,401	28,814,492	-45.42%	33,162,902	27,561,234	-16.89%
Other	1,783,153	2,417,445	35.57%	800,590	833,805	4.15%
GRAND TOTAL	233,834,719	226,634,509	-3.08%	159,956,199	157,859,949	-1.31%
Domestic Total	15,172,352	12,007,952	-20.86%	68,080,550	73,295,213	7.66%
Export Total	218,662,367	214,626,557	-1.85%	91,875,649	84,564,736	-7.96%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
December 2017 / December 2018

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>December 2017</u>	<u>December 2018</u>	<u>% Change vs. Prior Year</u>	<u>December 2017</u>	<u>December 2018</u>	<u>% Change vs. Prior Year</u>
North America						
USA	2,633,689	1,131,729	-57.03%	15,886,598	15,145,439	-4.67%
Canada	114,000	114,764	0.67%	1,465,093	1,327,329	-9.40%
Mexico	0	0	0.00%	22,000	0	-100.00%
Sub-Total	2,747,689	1,246,493	-54.63%	17,373,691	16,472,768	-5.19%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	3,968	22,500	467.04%	38,000	0	-100.00%
Sub-Total	3,968	22,500	467.04%	38,000	0	-100.00%
Europe						
Austria	0	0	0.00%	205,400	72,000	-64.95%
Belgium	132,000	176,368	33.61%	84,000	84,000	0.00%
Denmark	0	0	0.00%	126,020	0	-100.00%
France	0	0	0.00%	17,050	0	-100.00%
Germany	176,092	557,306	216.49%	8,179,580	6,173,868	-24.52%
Greece	0	62,335	0.00%	0	134,020	0.00%
Italy	5,139,645	9,224,424	79.48%	567,677	870,219	53.29%
Netherlands	88,000	215,224	144.57%	692,490	837,968	21.01%
Norway	0	0	0.00%	202,000	103,400	-48.81%
Portugal	180,338	44,092	-75.55%	42,000	22,044	-47.51%
Spain	1,279,392	2,243,878	75.39%	2,278,965	2,608,286	14.45%
Sweden	0	22,000	0.00%	210,015	84,000	-60.00%
Switzerland	0	20,000	0.00%	148,050	126,000	-14.89%
U.K.	176,368	0	-100.00%	963,792	882,138	-8.47%
Sub-Total	7,171,835	12,565,627	75.21%	13,717,039	11,997,943	-12.53%
Middle East/Africa						
Algeria	0	396,736	0.00%	0	0	0.00%
Bahrain	0	0	0.00%	41,998	22,000	-47.62%
Egypt	132,556	308,648	132.84%	43,560	185,460	325.76%
Iraq	0	220,460	0.00%	0	167,700	0.00%
Israel	220,372	294,872	33.81%	1,303,458	1,703,721	30.71%
Jordan	0	396,460	0.00%	109,900	613,326	458.08%
Kuwait	0	2,756	0.00%	83,886	189,094	125.42%
Lebanon	705,286	1,573,441	123.09%	0	0	0.00%
Morocco	1,413,244	1,895,956	34.16%	0	0	0.00%
Pakistan	221,552	2,072,772	835.57%	0	0	0.00%
Qatar	0	30,313	0.00%	42,074	51,480	22.36%
Saudi Arabia	0	308,644	0.00%	168,300	938,066	457.38%
Tunisia	0	0	0.00%	0	22,046	0.00%
Turkey	9,316,393	16,007,969	71.83%	0	42,001	0.00%
U.A.E.	2,159,683	11,509,962	432.95%	517,636	1,236,267	138.83%
Sub-Total	14,169,086	35,018,989	147.15%	2,310,812	5,171,161	123.78%
Asia / Pacific Rim						
Australia	0	0	0.00%	987,250	932,065	-5.59%
China	2,174,944	264,556	-87.84%	113,700	520,750	358.00%
Hong Kong	1,797,940	308,552	-82.84%	145,580	108,800	-25.26%
India	5,134,983	3,464,764	-32.53%	0	37,637	0.00%
Japan	0	0	0.00%	4,566,694	3,252,620	-28.78%
Korea	588,612	605,697	2.90%	2,777,487	3,364,968	21.15%
Malaysia	0	0	0.00%	103,350	109,075	5.54%
New Zealand	0	0	0.00%	265,100	125,914	-52.50%
Philippines	0	0	0.00%	22,000	42,000	90.91%
Singapore	0	0	0.00%	169,420	210,978	24.53%
Taiwan	109,784	88,184	-19.67%	914,500	1,008,228	10.25%
Thailand	0	529,104	0.00%	0	81,490	0.00%
Vietnam	1,744,294	683,316	-60.83%	0	42,000	0.00%
Sub-Total	11,550,557	5,944,173	-48.54%	10,065,081	9,836,525	-2.27%
Other	88,184	220,468	150.01%	192,030	183,530	-4.43%
GRAND TOTAL	35,731,319	55,018,250	53.98%	43,696,653	43,661,927	-0.08%
Domestic Total	2,633,689	1,131,729	-57.03%	15,886,598	15,145,439	-4.67%
Export Total	33,097,630	53,886,521	62.81%	27,810,055	28,516,488	2.54%