

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Friday, November 8, 2019

October Shipments

Inshell (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>October 2018</u>	<u>10/31/2018</u>	<u>October 2019</u>	<u>10/31/2019</u>
Domestic	6,477	6,865	4,494	4,778
Export	<u>79,041</u>	<u>82,790</u>	<u>88,110</u>	<u>91,932</u>
Total	85,518	89,654	92,605	96,710

Shelled (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>October 2018</u>	<u>10/31/2018</u>	<u>October 2019</u>	<u>10/31/2019</u>
Domestic	21,206	37,440	20,875	37,800
Export	<u>21,748</u>	<u>27,274</u>	<u>20,985</u>	<u>25,337</u>
Total	42,954	64,714	41,859	63,137

Inshell Equivalent Tonnage*

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>October 2018</u>	<u>10/31/2018</u>	<u>October 2019</u>	<u>10/31/2019</u>
Domestic	27,227	45,785	25,968	45,344
Export	<u>64,123</u>	<u>72,248</u>	<u>67,901</u>	<u>74,758</u>
Total	91,349	118,033	93,870	120,102

USDA domestic purchase commitments total 9,856,512 pounds for the 2019/20 crop year.

Walnut receipts as reported by handlers as of October 31, 2019 = 583,199 tons

*2018/19 shellout rate 44.2 -- 2019/20 shellout rate 44.0

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2019 - 10/31/2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>
North America						
USA	6,864,600	4,777,535	-30.40%	37,439,787	37,800,383	0.96%
Canada	1,526,878	1,303,640	-14.62%	2,758,973	2,690,200	-2.49%
Mexico	87,082	84,092	-3.43%	10,000	0	-100.00%
Sub-Total	8,478,560	6,165,267	-27.28%	40,208,760	40,490,583	0.70%
Central & South America						
Chile	44,092	176,368	300.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	44,092	176,368	300.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	125,400	84,000	-33.01%
Belgium	794,315	87,842	-88.94%	462,000	210,000	-54.55%
Denmark	0	0	0.00%	42,000	0	-100.00%
France	44,092	0	-100.00%	17,050	0	-100.00%
Germany	6,745,530	6,557,630	-2.79%	2,418,379	7,944,380	228.50%
Greece	217,099	264,552	21.86%	274,000	17,500	-93.61%
Italy	20,409,528	23,859,240	16.90%	725,384	737,996	1.74%
Netherlands	1,206,247	1,256,346	4.15%	759,218	1,155,336	52.17%
Norway	0	0	0.00%	0	55,257	0.00%
Portugal	110,230	0	-100.00%	47,980	0	-100.00%
Spain	9,942,683	10,199,467	2.58%	5,997,787	3,861,281	-35.62%
Sweden	22,000	0	-100.00%	234,000	64,000	-72.65%
Switzerland	0	0	0.00%	72,000	84,000	16.67%
U.K.	176,276	167,090	-5.21%	1,030,132	556,657	-45.96%
Sub-Total	39,668,000	42,392,167	6.87%	12,205,330	14,770,407	21.02%
Middle East/Africa						
Algeria	174,901	1,101,932	530.03%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	176,368	573,196	225.00%	0	0	0.00%
Iraq	352,736	0	-100.00%	126,000	0	-100.00%
Israel	218,368	264,560	21.15%	1,205,151	294,328	-75.58%
Jordan	264,368	0	-100.00%	168,000	84,000	-50.00%
Kuwait	0	0	0.00%	22,000	0	-100.00%
Lebanon	1,454,668	330,644	-77.27%	0	-42,000	0.00%
Morocco	1,626,019	1,102,300	-32.21%	0	0	0.00%
Pakistan	3,536,908	0	-100.00%	0	0	0.00%
Qatar	0	0	0.00%	42,328	0	-100.00%
Saudi Arabia	44,092	0	-100.00%	238,830	42,020	-82.41%
Tunisia	44,092	0	-100.00%	0	0	0.00%
Turkey	17,003,748	29,424,177	73.05%	0	82,800	0.00%
U.A.E.	4,630,960	10,652,024	130.02%	787,834	243,214	-69.13%
Sub-Total	29,527,228	43,448,833	47.15%	2,590,143	704,362	-72.81%
Asia / Pacific Rim						
Australia	0	0	0.00%	1,166,538	1,198,820	2.77%
China	878,644	132,276	-84.95%	253,650	198,000	-21.94%
Hong Kong	1,807,404	0	-100.00%	152,000	42,000	-72.37%
India	3,394,419	2,578,922	-24.02%	0	39,683	0.00%
Japan	0	0	0.00%	2,451,525	2,466,204	0.60%
Korea	0	0	0.00%	4,259,329	2,138,836	-49.78%
Malaysia	0	0	0.00%	174,980	23,761	-86.42%
New Zealand	0	0	0.00%	254,990	238,250	-6.56%
Philippines	0	0	0.00%	95,000	70,500	-25.79%
Singapore	0	0	0.00%	180,496	102,965	-42.95%
Taiwan	66,142	60,627	-8.34%	371,230	352,532	-5.04%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	4,667,282	1,270,918	-72.77%	21,800	0	-100.00%
Sub-Total	10,813,891	4,042,743	-62.62%	9,381,538	6,871,551	-26.75%
Other	1,122,344	484,428	-56.84%	328,361	300,345	-8.53%
GRAND TOTAL	89,654,115	96,709,806	7.87%	64,714,132	63,137,248	-2.44%
Domestic Total	6,864,600	4,777,535	-30.40%	37,439,787	37,800,383	0.96%
Export Total	82,789,515	91,932,271	11.04%	27,274,345	25,336,865	-7.10%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
October 2018 / October 2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>October 2018</u>	<u>October 2019</u>	<u>% Change vs. Prior Year</u>	<u>October 2018</u>	<u>October 2019</u>	<u>% Change vs. Prior Year</u>
North America						
USA	6,476,885	4,494,348	-30.61%	21,205,649	20,874,543	-1.56%
Canada	1,522,378	1,294,640	-14.96%	1,692,170	1,630,785	-3.63%
Mexico	87,082	84,092	-3.43%	0	0	0.00%
Sub-Total	8,086,345	5,873,080	-27.37%	22,897,819	22,505,328	-1.71%
Central & South America						
Chile	44,092	176,368	300.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	44,092	176,368	300.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	83,400	84,000	0.72%
Belgium	794,315	87,842	-88.94%	210,000	84,000	-60.00%
Denmark	0	0	0.00%	42,000	0	-100.00%
France	44,092	0	-100.00%	17,050	0	-100.00%
Germany	6,745,530	6,557,630	-2.79%	2,018,329	7,440,380	268.64%
Greece	217,099	264,552	21.86%	190,000	0	-100.00%
Italy	19,395,502	23,110,782	19.16%	725,384	737,996	1.74%
Netherlands	1,206,247	1,256,346	4.15%	683,818	838,776	22.66%
Norway	0	0	0.00%	0	28,000	0.00%
Portugal	110,230	0	-100.00%	47,980	0	-100.00%
Spain	8,795,807	9,062,531	3.03%	5,173,882	3,474,281	-32.85%
Sweden	22,000	0	-100.00%	150,000	64,000	-57.33%
Switzerland	0	0	0.00%	72,000	84,000	16.67%
U.K.	176,276	167,090	-5.21%	948,132	366,585	-61.34%
Sub-Total	37,507,098	40,506,773	8.00%	10,361,975	13,202,018	27.41%
Middle East/Africa						
Algeria	132,276	1,101,932	733.06%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	176,368	573,196	225.00%	0	0	0.00%
Iraq	352,736	0	-100.00%	126,000	0	-100.00%
Israel	218,368	220,468	0.96%	1,121,151	252,328	-77.49%
Jordan	264,368	0	-100.00%	168,000	84,000	-50.00%
Kuwait	0	0	0.00%	22,000	0	-100.00%
Lebanon	1,454,668	330,644	-77.27%	0	-42,000	0.00%
Morocco	1,626,019	1,102,300	-32.21%	0	0	0.00%
Pakistan	3,404,632	0	-100.00%	0	0	0.00%
Qatar	0	0	0.00%	42,328	0	-100.00%
Saudi Arabia	44,092	0	-100.00%	161,390	42,020	-73.96%
Tunisia	44,092	0	-100.00%	0	0	0.00%
Turkey	15,858,233	27,554,728	73.76%	0	0	0.00%
U.A.E.	4,454,592	10,652,024	139.12%	653,732	201,128	-69.23%
Sub-Total	28,030,444	41,535,292	48.18%	2,294,601	537,476	-76.58%
Asia / Pacific Rim						
Australia	0	0	0.00%	1,003,310	1,018,820	1.55%
China	858,196	132,276	-84.59%	224,400	168,000	-25.13%
Hong Kong	1,807,404	0	-100.00%	109,760	42,000	-61.73%
India	3,394,419	2,578,922	-24.02%	0	39,683	0.00%
Japan	0	0	0.00%	1,900,951	1,615,244	-15.03%
Korea	0	0	0.00%	3,032,505	1,902,596	-37.26%
Malaysia	0	0	0.00%	174,980	23,761	-86.42%
New Zealand	0	0	0.00%	187,750	196,250	4.53%
Philippines	0	0	0.00%	95,000	25,000	-73.68%
Singapore	0	0	0.00%	133,496	102,965	-22.87%
Taiwan	66,142	60,627	-8.34%	343,230	267,080	-22.19%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	4,667,282	1,256,864	-73.07%	21,800	0	-100.00%
Sub-Total	10,793,443	4,028,689	-62.67%	7,227,182	5,401,399	-25.26%
Other	1,056,371	484,428	-54.14%	172,501	212,985	23.47%
GRAND TOTAL	85,517,793	92,604,630	8.29%	42,954,078	41,859,206	-2.55%
Domestic Total	6,476,885	4,494,348	-30.61%	21,205,649	20,874,543	-1.56%
Export Total	79,040,908	88,110,282	11.47%	21,748,429	20,984,663	-3.51%