

**California Walnut Board**

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*An Equal Opportunity Employer and Provider*


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**MONTHLY MANAGEMENT REPORT**
**Thursday, October 10, 2019**
**September Shipments**


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**Inshell (1000 pounds)**

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>September 2018</u>	<u>9/30/2018</u>	<u>September 2019</u>	<u>9/30/2019</u>
Domestic	388	388	283	283
Export	<u>3,749</u>	<u>3,749</u>	<u>3,822</u>	<u>3,822</u>
<b>Total</b>	<b>4,136</b>	<b>4,136</b>	<b>4,105</b>	<b>4,105</b>

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**Shelled (1000 pounds)**

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>September 2018</u>	<u>9/30/2018</u>	<u>September 2019</u>	<u>9/30/2019</u>
Domestic	16,234	16,234	16,926	16,926
Export	<u>5,526</u>	<u>5,526</u>	<u>4,352</u>	<u>4,352</u>
<b>Total</b>	<b>21,760</b>	<b>21,760</b>	<b>21,278</b>	<b>21,278</b>

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**Inshell Equivalent Tonnage\***

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>September 2018</u>	<u>9/30/2018</u>	<u>September 2019</u>	<u>9/30/2019</u>
Domestic	18,558	18,558	19,376	19,376
Export	<u>8,125</u>	<u>8,125</u>	<u>6,857</u>	<u>6,857</u>
<b>Total</b>	<b>26,684</b>	<b>26,684</b>	<b>26,232</b>	<b>26,232</b>

USDA domestic purchase commitments total 9,856,512 pounds for the 2019/20 crop year.

Walnut receipts as reported by handlers as of September 30, 2019 = 81,171 tons

\*2018/19 shellout rate 44.2 -- 2019/20 shellout rate 44.0

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**09/01/2019 - 09/30/2020**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	387,715	283,187	-26.96%	16,234,138	16,925,840	4.26%
Canada	4,500	9,000	100.00%	1,066,803	1,059,415	-0.69%
Mexico	0	0	0.00%	10,000	0	-100.00%
<b>Sub-Total</b>	<b>392,215</b>	<b>292,187</b>	<b>-25.50%</b>	<b>17,310,941</b>	<b>17,985,255</b>	<b>3.90%</b>
<b>Central &amp; South America</b>						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	42,000	0	-100.00%
Belgium	0	0	0.00%	252,000	126,000	-50.00%
Denmark	0	0	0.00%	0	0	0.00%
France	0	0	0.00%	0	0	0.00%
Germany	0	0	0.00%	400,050	504,000	25.98%
Greece	0	0	0.00%	84,000	17,500	-79.17%
Italy	1,014,026	748,458	-26.19%	0	0	0.00%
Netherlands	0	0	0.00%	75,400	316,560	319.84%
Norway	0	0	0.00%	0	27,257	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	1,146,876	1,136,936	-0.87%	823,905	387,000	-53.03%
Sweden	0	0	0.00%	84,000	0	-100.00%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	82,000	190,072	131.80%
<b>Sub-Total</b>	<b>2,160,902</b>	<b>1,885,394</b>	<b>-12.75%</b>	<b>1,843,355</b>	<b>1,568,389</b>	<b>-14.92%</b>
<b>Middle East/Africa</b>						
Algeria	42,625	0	-100.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	44,092	0.00%	84,000	42,000	-50.00%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	132,276	0	-100.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	77,440	0	-100.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	1,145,515	1,869,449	63.20%	0	82,800	0.00%
U.A.E.	176,368	0	-100.00%	134,102	42,086	-68.62%
<b>Sub-Total</b>	<b>1,496,784</b>	<b>1,913,541</b>	<b>27.84%</b>	<b>295,542</b>	<b>166,886</b>	<b>-43.53%</b>
<b>Asia / Pacific Rim</b>						
Australia	0	0	0.00%	163,228	180,000	10.28%
China	20,448	0	-100.00%	29,250	30,000	2.56%
Hong Kong	0	0	0.00%	42,240	0	-100.00%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	550,574	850,960	54.56%
Korea	0	0	0.00%	1,226,824	236,240	-80.74%
Malaysia	0	0	0.00%	0	0	0.00%
New Zealand	0	0	0.00%	67,240	42,000	-37.54%
Philippines	0	0	0.00%	0	45,500	0.00%
Singapore	0	0	0.00%	47,000	0	-100.00%
Taiwan	0	0	0.00%	28,000	85,452	205.19%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	0	14,054	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>20,448</b>	<b>14,054</b>	<b>-31.27%</b>	<b>2,154,356</b>	<b>1,470,152</b>	<b>-31.76%</b>
Other	65,973	0	-100.00%	155,860	87,360	-43.95%
<b>GRAND TOTAL</b>	<b>4,136,322</b>	<b>4,105,176</b>	<b>-0.75%</b>	<b>21,760,054</b>	<b>21,278,042</b>	<b>-2.22%</b>
<b>Domestic Total</b>	<b>387,715</b>	<b>283,187</b>	<b>-26.96%</b>	<b>16,234,138</b>	<b>16,925,840</b>	<b>4.26%</b>
<b>Export Total</b>	<b>3,748,607</b>	<b>3,821,989</b>	<b>1.96%</b>	<b>5,525,916</b>	<b>4,352,202</b>	<b>-21.24%</b>

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September 2018 / September 2019

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Ecuador	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	42,000	0	-100.00%
Belgium	0	0	0.00%	252,000	126,000	-50.00%
Denmark	0	0	0.00%	0	0	0.00%
France	0	0	0.00%	0	0	0.00%
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Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	132,276	0	-100.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	77,440	0	-100.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	1,145,515	1,869,449	63.20%	0	82,800	0.00%
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