

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Friday, February 7, 2020

January Shipments

Inshell (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>January 2019</u>	<u>1/31/2019</u>	<u>January 2020</u>	<u>1/31/2020</u>
Domestic	1,146	13,154	311	8,525
Export	<u>46,153</u>	<u>260,868</u>	<u>20,329</u>	<u>230,007</u>
Total	47,299	274,022	20,640	238,533

Shelled (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>January 2019</u>	<u>1/31/2019</u>	<u>January 2020</u>	<u>1/31/2020</u>
Domestic	17,182	90,515	16,470	91,405
Export	<u>28,830</u>	<u>113,398</u>	<u>27,032</u>	<u>109,568</u>
Total	46,012	203,914	43,503	200,973

Inshell Equivalent Tonnage*

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>January 2019</u>	<u>1/31/2019</u>	<u>January 2020</u>	<u>1/31/2020</u>
Domestic	20,010	108,970	18,872	108,133
Export	<u>55,690</u>	<u>258,713</u>	<u>40,883</u>	<u>239,513</u>
Total	75,699	367,683	59,755	347,645

USDA domestic purchase commitments total 9,856,512 pounds for the 2019/20 crop year.

Final walnut receipts for 2019/2020 as reported by handlers on the

December 31, 2019 Crop Acquisition Report = 650,730 tons

*2018/19 shellout rate 44.2 -- 2019/20 shellout rate 44.0



Marriott Napa Valley
3425 Solano Avenue
Napa, CA 94558
(707) 253-8600

SCHEDULE OF EVENTS

California Walnut Board / California Walnut Commission Annual Spring Meeting

May 6-7, 2020

Wednesday, May 6, 2020

	<u>Time</u>	<u>Location</u>
Reception	5:30 p.m.	Room TBD
Banquet Dinner – <i>registration required for dinner ticket*</i>	7:00 p.m.	Room TBD

Thursday, May 7, 2020

Continental Breakfast	7:30 – 9:00 a.m.	Room TBD
Joint California Walnut Board / California Walnut Commission Meeting	9:00 a.m.	Room TBD
Luncheon	11:30 a.m.	Room TBD

***Registration is available at www.walnuts.org
The registration deadline is April 15, 2020**

**Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.**

Meeting times and room assignments are tentative and subject to change.
All meetings will be held at the Marriott Napa Valley.
All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2019 - 01/31/2020

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>
North America						
USA	13,154,298	8,525,377	-35.19%	90,515,316	91,405,449	0.98%
Canada	2,623,551	2,103,798	-19.81%	7,503,685	7,130,248	-4.98%
Mexico	171,080	168,184	-1.69%	19,675	3,500	-82.21%
Sub-Total	15,948,929	10,797,359	-32.30%	98,038,676	98,539,197	0.51%
Central & South America						
Chile	176,092	704,828	300.26%	0	0	0.00%
Ecuador	22,500	0	-100.00%	0	0	0.00%
Sub-Total	198,592	704,828	254.91%	0	0	0.00%
Europe						
Austria	0	0	0.00%	407,550	318,160	-21.93%
Belgium	1,014,775	87,842	-91.34%	882,000	336,000	-61.90%
Denmark	0	0	0.00%	168,020	210,000	24.99%
France	44,092	44,092	0.00%	17,050	79,288	365.03%
Germany	9,103,514	10,885,684	19.58%	17,882,074	30,832,644	72.42%
Greece	411,710	881,748	114.17%	545,520	77,000	-85.89%
Italy	45,922,549	48,240,997	5.05%	3,176,520	2,857,793	-10.03%
Netherlands	1,841,778	1,796,202	-2.47%	3,948,169	5,068,166	28.37%
Norway	0	0	0.00%	319,628	333,740	4.42%
Portugal	154,322	0	-100.00%	138,092	167,570	21.35%
Spain	15,382,246	16,897,533	9.85%	13,398,531	12,340,204	-7.90%
Sweden	44,000	0	-100.00%	698,000	267,200	-61.72%
Switzerland	20,000	0	-100.00%	515,630	233,500	-54.72%
U.K.	236,738	211,182	-10.80%	4,117,466	3,117,007	-24.30%
Sub-Total	74,175,724	79,045,280	6.56%	46,214,250	56,238,272	21.69%
Middle East/Africa						
Algeria	1,276,925	3,217,664	151.99%	0	0	0.00%
Bahrain	117,161	176,368	50.53%	135,392	126,698	-6.42%
Egypt	1,631,408	1,851,864	13.51%	887,130	682,638	-23.05%
Iraq	793,656	396,836	-50.00%	1,175,298	252,000	-78.56%
Israel	984,856	484,932	-50.76%	7,585,819	4,029,826	-46.88%
Jordan	1,497,656	529,012	-64.68%	2,112,226	1,198,953	-43.24%
Kuwait	19,292	0	-100.00%	635,302	542,548	-14.60%
Lebanon	6,488,874	1,255,694	-80.65%	84,046	-42,000	-149.97%
Morocco	6,519,771	3,482,532	-46.59%	0	0	0.00%
Pakistan	12,797,478	44,092	-99.66%	42,328	0	-100.00%
Qatar	30,313	16,534	-45.46%	201,434	204,294	1.42%
Saudi Arabia	1,014,116	132,276	-86.96%	2,493,937	1,090,520	-56.27%
Tunisia	44,092	176,368	300.00%	22,046	0	-100.00%
Turkey	74,740,276	79,326,575	6.14%	64,001	210,800	229.37%
U.A.E.	41,404,078	31,600,512	-23.68%	5,245,628	2,661,782	-49.26%
Sub-Total	149,359,952	122,691,259	-17.86%	20,684,587	10,958,059	-47.02%
Asia / Pacific Rim						
Australia	0	0	0.00%	3,861,113	3,245,575	-15.94%
China	2,683,235	332,233	-87.62%	1,490,780	652,250	-56.25%
Hong Kong	3,679,715	10,803	-99.71%	772,906	345,708	-55.27%
India	12,329,356	12,798,631	3.81%	106,727	1,154,206	981.46%
Japan	0	0	0.00%	12,538,375	13,220,098	5.44%
Korea	666,457	842,160	26.36%	13,332,494	10,134,680	-23.99%
Malaysia	0	0	0.00%	612,735	361,519	-41.00%
New Zealand	0	0	0.00%	656,144	580,250	-11.57%
Philippines	0	0	0.00%	162,000	185,500	14.51%
Singapore	0	264,552	0.00%	836,582	789,667	-5.61%
Taiwan	220,918	303,133	37.22%	3,169,908	3,451,250	8.88%
Thailand	1,455,036	0	-100.00%	123,490	205,225	66.19%
Vietnam	10,757,259	9,027,010	-16.08%	66,480	40,000	-39.83%
Sub-Total	31,791,976	23,578,522	-25.83%	37,729,734	34,365,928	-8.92%
Other	2,546,965	1,715,605	-32.64%	1,246,438	871,937	-30.05%
GRAND TOTAL	274,022,138	238,532,853	-12.95%	203,913,685	200,973,393	-1.44%
Domestic Total	13,154,298	8,525,377	-35.19%	90,515,316	91,405,449	0.98%
Export Total	260,867,840	230,007,476	-11.83%	113,398,369	109,567,944	-3.38%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
January 2019 / January 2020

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>January 2019</u>	<u>January 2020</u>	<u>% Change vs. Prior Year</u>	<u>January 2019</u>	<u>January 2020</u>	<u>% Change vs. Prior Year</u>
North America						
USA	1,145,616	310,708	-72.88%	17,182,203	16,470,345	-4.14%
Canada	48,400	6,541	-86.49%	1,471,252	1,095,125	-25.57%
Mexico	0	0	0.00%	0	0	0.00%
Sub-Total	1,194,016	317,249	-73.43%	18,653,455	17,565,470	-5.83%
Central & South America						
Chile	132,000	0	-100.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	132,000	0	-100.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	72,000	42,000	-41.67%
Belgium	0	0	0.00%	84,000	0	-100.00%
Denmark	0	0	0.00%	84,020	126,000	49.96%
France	0	0	0.00%	0	0	0.00%
Germany	308,184	132,280	-57.08%	5,242,008	7,996,544	52.55%
Greece	0	0	0.00%	22,000	17,500	-20.45%
Italy	5,195,389	2,996,656	-42.32%	724,794	637,004	-12.11%
Netherlands	172,841	83,504	-51.69%	838,815	1,087,714	29.67%
Norway	0	0	0.00%	176,228	118,350	-32.84%
Portugal	0	0	0.00%	44,088	83,578	89.57%
Spain	1,586,462	484,736	-69.45%	1,461,282	2,152,032	47.27%
Sweden	0	0	0.00%	170,000	59,600	-64.94%
Switzerland	0	0	0.00%	126,000	42,000	-66.67%
U.K.	0	0	0.00%	1,159,271	715,038	-38.32%
Sub-Total	7,262,876	3,697,176	-49.09%	10,204,506	13,077,360	28.15%
Middle East/Africa						
Algeria	440,736	220,184	-50.04%	0	0	0.00%
Bahrain	33,069	88,184	166.67%	5,500	63,558	1055.60%
Egypt	573,196	88,184	-84.62%	305,030	170,280	-44.18%
Iraq	0	88,192	0.00%	335,598	84,000	-74.97%
Israel	119,056	44,000	-63.04%	2,742,597	1,117,200	-59.26%
Jordan	176,000	132,276	-24.84%	566,900	442,933	-21.87%
Kuwait	0	0	0.00%	232,146	146,170	-37.04%
Lebanon	1,267,454	132,276	-89.56%	0	0	0.00%
Morocco	1,984,048	484,920	-75.56%	0	0	0.00%
Pakistan	1,993,004	44,092	-97.79%	0	0	0.00%
Qatar	0	0	0.00%	44,046	63,626	44.45%
Saudi Arabia	88,184	44,092	-50.00%	716,604	291,700	-59.29%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	15,173,148	3,929,700	-74.10%	0	86,000	0.00%
U.A.E.	13,755,262	3,924,676	-71.47%	1,628,321	595,345	-63.44%
Sub-Total	35,603,157	9,220,776	-74.10%	6,576,742	3,060,812	-53.46%
Asia / Pacific Rim						
Australia	0	0	0.00%	983,160	896,510	-8.81%
China	354,512	88,184	-75.13%	360,400	161,500	-55.19%
Hong Kong	0	10,803	0.00%	132,419	100,960	-23.76%
India	1,768,554	3,510,870	98.52%	46,060	395,832	759.38%
Japan	0	0	0.00%	4,449,709	4,686,852	5.33%
Korea	60,760	16,756	-72.42%	2,792,952	2,133,010	-23.63%
Malaysia	0	0	0.00%	129,640	79,208	-38.90%
New Zealand	0	0	0.00%	118,000	109,000	-7.63%
Philippines	0	0	0.00%	25,000	0	-100.00%
Singapore	0	220,460	0.00%	151,788	187,754	23.69%
Taiwan	44,092	0	-100.00%	933,580	837,780	-10.26%
Thailand	264,552	0	-100.00%	42,000	42,000	0.00%
Vietnam	485,014	3,122,211	543.74%	0	0	0.00%
Sub-Total	2,977,484	6,969,284	134.07%	10,164,708	9,630,406	-5.26%
Other	129,520	435,224	236.03%	412,633	168,542	-59.15%
GRAND TOTAL	47,299,053	20,639,709	-56.36%	46,012,044	43,502,590	-5.45%
Domestic Total	1,145,616	310,708	-72.88%	17,182,203	16,470,345	-4.14%
Export Total	46,153,437	20,329,001	-55.95%	28,829,841	27,032,245	-6.24%