

**California Walnut Board**

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*An Equal Opportunity Employer and Provider*


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**MONTHLY MANAGEMENT REPORT**
**Monday, June 8, 2020**
**May Shipments**


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**Inshell (1000 pounds)**

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>May 2019</u>	<u>5/31/2019</u>	<u>May 2020</u>	<u>5/31/2020</u>
Domestic	963	15,997	274	9,832
Export	<u>1,734</u>	<u>320,225</u>	<u>4,538</u>	<u>264,212</u>
<b>Total</b>	<b>2,698</b>	<b>336,222</b>	<b>4,811</b>	<b>274,044</b>

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**Shelled (1000 pounds)**

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>May 2019</u>	<u>5/31/2019</u>	<u>May 2020</u>	<u>5/31/2020</u>
Domestic	16,613	159,059	13,926	155,358
Export	<u>18,223</u>	<u>210,736</u>	<u>15,510</u>	<u>202,177</u>
<b>Total</b>	<b>34,836</b>	<b>369,795</b>	<b>29,436</b>	<b>357,536</b>

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**Inshell Equivalent Tonnage\***

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>May 2019</u>	<u>5/31/2019</u>	<u>May 2020</u>	<u>5/31/2020</u>
Domestic	19,275	187,929	15,962	181,460
Export	<u>21,481</u>	<u>398,502</u>	<u>19,894</u>	<u>361,853</u>
<b>Total</b>	<b>40,756</b>	<b>586,431</b>	<b>35,856</b>	<b>543,313</b>

USDA domestic purchase commitments total 9,856,512 pounds for the 2019/20 crop year.

Final walnut receipts for 2019/2020 as reported by handlers on the

December 31, 2019 Crop Acquisition Report = 650,730 tons

\*2018/19 shellout rate 44.2 -- 2019/20 shellout rate 44.0

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**09/01/2019 - 05/31/2020**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	15,996,842	9,831,762	-38.54%	159,058,828	155,358,408	-2.33%
Canada	3,090,635	2,176,812	-29.57%	12,696,870	12,175,963	-4.10%
Mexico	171,080	168,184	-1.69%	41,675	29,500	-29.21%
<b>Sub-Total</b>	<b>19,258,557</b>	<b>12,176,758</b>	<b>-36.77%</b>	<b>171,797,373</b>	<b>167,563,871</b>	<b>-2.46%</b>
<b>Central &amp; South America</b>						
Chile	176,092	704,828	300.26%	0	0	0.00%
Ecuador	22,500	0	-100.00%	20,000	0	-100.00%
<b>Sub-Total</b>	<b>198,592</b>	<b>704,828</b>	<b>254.91%</b>	<b>20,000</b>	<b>0</b>	<b>-100.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	684,700	437,120	-36.16%
Belgium	1,014,775	87,842	-91.34%	1,470,000	336,000	-77.14%
Denmark	0	0	0.00%	502,020	714,040	42.23%
France	44,092	44,092	0.00%	97,240	158,928	63.44%
Germany	10,994,093	11,502,976	4.63%	40,295,522	54,118,575	34.30%
Greece	411,710	881,748	114.17%	644,520	77,000	-88.05%
Italy	49,839,647	50,536,431	1.40%	4,938,491	4,001,919	-18.96%
Netherlands	2,644,087	2,138,466	-19.12%	8,966,166	10,466,656	16.74%
Norway	0	0	0.00%	890,628	729,140	-18.13%
Portugal	154,322	0	-100.00%	222,088	251,168	13.09%
Spain	18,507,662	17,890,956	-3.33%	20,021,059	22,219,661	10.98%
Sweden	86,020	0	-100.00%	1,157,600	755,600	-34.73%
Switzerland	20,000	0	-100.00%	875,130	767,050	-46.63%
U.K.	280,830	211,182	-24.80%	7,798,276	6,730,602	-13.69%
<b>Sub-Total</b>	<b>83,997,238</b>	<b>83,293,693</b>	<b>-0.84%</b>	<b>88,563,440</b>	<b>101,463,459</b>	<b>14.57%</b>
<b>Middle East/Africa</b>						
Algeria	3,216,697	5,157,728	60.34%	164,342	0	-100.00%
Bahrain	337,253	176,368	-47.70%	269,812	267,770	-0.76%
Egypt	1,762,802	2,354,416	33.56%	1,167,410	951,258	-18.52%
Iraq	925,932	1,631,432	76.19%	1,175,298	294,000	-74.99%
Israel	1,465,704	617,208	-57.89%	12,850,430	6,701,737	-47.85%
Jordan	1,784,254	705,380	-60.47%	3,457,226	1,765,703	-48.93%
Kuwait	19,292	0	-100.00%	1,380,647	829,058	-39.95%
Lebanon	7,062,896	1,557,614	-77.95%	168,046	-42,000	-124.99%
Morocco	8,238,179	5,602,176	-32.00%	0	0	0.00%
Pakistan	18,577,131	256,285	-98.62%	42,328	0	-100.00%
Qatar	30,313	16,534	-45.46%	419,850	413,465	-1.52%
Saudi Arabia	1,235,484	460,433	-62.73%	3,659,740	2,124,232	-41.96%
Tunisia	110,230	308,644	180.00%	22,046	64,328	191.79%
Turkey	86,438,887	89,002,542	2.97%	209,022	536,596	156.72%
U.A.E.	61,912,206	33,759,916	-45.47%	8,133,390	4,880,320	-40.00%
<b>Sub-Total</b>	<b>193,117,260</b>	<b>141,606,676</b>	<b>-26.67%</b>	<b>33,119,587</b>	<b>18,786,467</b>	<b>-43.28%</b>
<b>Asia / Pacific Rim</b>						
Australia	25,463	2,000	-92.15%	6,328,068	5,609,234	-11.36%
China	2,884,964	861,337	-70.14%	2,205,280	1,064,525	-51.73%
Hong Kong	4,867,349	275,355	-94.34%	1,365,388	739,622	-45.83%
India	13,935,325	17,120,621	22.86%	223,740	1,346,726	501.92%
Japan	0	0	0.00%	30,169,630	31,380,531	4.01%
Korea	674,857	842,160	24.79%	23,240,696	19,203,055	-17.37%
Malaysia	0	0	0.00%	1,152,924	628,119	-45.52%
New Zealand	0	0	0.00%	1,354,013	1,174,205	-13.28%
Philippines	0	0	0.00%	271,000	245,450	-9.43%
Singapore	220,460	264,552	20.00%	1,311,072	1,179,135	-10.06%
Taiwan	220,918	325,133	47.17%	6,149,572	5,359,870	-12.84%
Thailand	1,455,036	0	-100.00%	249,490	272,975	9.41%
Vietnam	12,423,995	14,289,963	15.02%	192,480	104,750	-45.58%
<b>Sub-Total</b>	<b>36,708,367</b>	<b>33,981,121</b>	<b>-7.43%</b>	<b>74,213,353</b>	<b>68,308,197</b>	<b>-7.96%</b>
Other	2,942,048	2,280,966	-22.47%	2,081,385	1,413,846	-32.07%
<b>GRAND TOTAL</b>	<b>336,222,062</b>	<b>274,044,042</b>	<b>-18.49%</b>	<b>369,795,138</b>	<b>357,535,840</b>	<b>-3.32%</b>
<b>Domestic Total</b>	<b>15,996,842</b>	<b>9,831,762</b>	<b>-38.54%</b>	<b>159,058,828</b>	<b>155,358,408</b>	<b>-2.33%</b>
<b>Export Total</b>	<b>320,225,220</b>	<b>264,212,280</b>	<b>-17.49%</b>	<b>210,736,310</b>	<b>202,177,432</b>	<b>-4.06%</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**May 2019 / May 2020**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>May 2019</u>	<u>May 2020</u>	<u>% Change vs. Prior Year</u>	<u>May 2019</u>	<u>May 2020</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	963,247	273,740	-71.58%	16,613,498	13,926,113	-16.18%
Canada	119,100	1,764	-98.52%	1,361,144	619,105	-54.52%
Mexico	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>1,082,347</b>	<b>275,504</b>	<b>-74.55%</b>	<b>17,974,642</b>	<b>14,545,218</b>	<b>-19.08%</b>
<b>Central &amp; South America</b>						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	20,000	0	-100.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>20,000</b>	<b>0</b>	<b>-100.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	72,000	0	-100.00%
Belgium	0	0	0.00%	0	0	0.00%
Denmark	0	0	0.00%	82,000	84,000	2.44%
France	0	0	0.00%	17,050	0	-100.00%
Germany	481,379	308,644	-35.88%	4,795,970	2,895,725	-39.62%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	10,000	259,467	2494.67%
Netherlands	297,070	0	-100.00%	1,261,793	771,346	-38.87%
Norway	0	0	0.00%	135,550	161,301	19.00%
Portugal	0	0	0.00%	41,998	0	-100.00%
Spain	88,184	219,168	148.53%	1,466,263	2,398,324	63.57%
Sweden	0	0	0.00%	82,000	42,000	-48.78%
Switzerland	0	0	0.00%	42,000	0	-100.00%
U.K.	0	0	0.00%	486,450	706,660	45.27%
<b>Sub-Total</b>	<b>866,633</b>	<b>527,812</b>	<b>-39.10%</b>	<b>8,493,074</b>	<b>7,318,823</b>	<b>-13.83%</b>
<b>Middle East/Africa</b>						
Algeria	0	837,748	0.00%	84,000	0	-100.00%
Bahrain	0	0	0.00%	37,620	0	-100.00%
Egypt	0	88,184	0.00%	0	41,580	0.00%
Iraq	0	220,480	0.00%	0	0	0.00%
Israel	0	44,092	0.00%	569,000	357,203	-37.22%
Jordan	0	44,092	0.00%	168,000	146,750	-12.65%
Kuwait	0	0	0.00%	335,972	0	-100.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	88,184	168,101	90.63%	0	0	0.00%
Qatar	0	0	0.00%	0	39,683	0.00%
Saudi Arabia	0	0	0.00%	35,200	113,438	222.27%
Tunisia	0	44,092	0.00%	0	0	0.00%
Turkey	176,000	1,728,492	882.10%	38,730	42,000	8.44%
U.A.E.	44,092	528,000	1097.50%	225,017	292,800	30.12%
<b>Sub-Total</b>	<b>308,276</b>	<b>3,703,281</b>	<b>1101.29%</b>	<b>1,493,539</b>	<b>1,033,454</b>	<b>-30.81%</b>
<b>Asia / Pacific Rim</b>						
Australia	0	0	0.00%	499,195	289,000	-42.11%
China	0	0	0.00%	126,000	117,025	-7.12%
Hong Kong	308,092	0	-100.00%	138,546	145,422	4.96%
India	44,092	172,748	291.79%	0	0	0.00%
Japan	0	0	0.00%	3,780,229	3,332,087	-11.85%
Korea	0	0	0.00%	1,584,628	2,090,162	31.90%
Malaysia	0	0	0.00%	108,750	24,400	-77.56%
New Zealand	0	0	0.00%	200,500	100,375	-49.94%
Philippines	0	0	0.00%	0	0	0.00%
Singapore	0	0	0.00%	37,400	119,900	220.59%
Taiwan	0	0	0.00%	212,600	158,600	-25.40%
Thailand	0	0	0.00%	42,000	0	-100.00%
Vietnam	88,184	43,874	-50.25%	0	42,000	0.00%
<b>Sub-Total</b>	<b>440,368</b>	<b>216,622</b>	<b>-50.81%</b>	<b>6,729,848</b>	<b>6,418,971</b>	<b>-4.62%</b>
Other	0	88,184	0.00%	125,260	119,735	-4.41%
<b>GRAND TOTAL</b>	<b>2,697,624</b>	<b>4,811,403</b>	<b>78.36%</b>	<b>34,836,363</b>	<b>29,436,201</b>	<b>-15.50%</b>
<b>Domestic Total</b>	<b>963,247</b>	<b>273,740</b>	<b>-71.58%</b>	<b>16,613,498</b>	<b>13,926,113</b>	<b>-16.18%</b>
<b>Export Total</b>	<b>1,734,377</b>	<b>4,537,663</b>	<b>161.63%</b>	<b>18,222,865</b>	<b>15,510,088</b>	<b>-14.89%</b>