

California Walnut Board

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An Equal Opportunity Employer and Provider



MONTHLY SHIPMENT REPORT

Wednesday, February 9, 2022

January Shipments

Inshell (1000 pounds)

| | <u>2020/21 Marketing Year</u> | | <u>2021/22 Marketing Year</u> | |
|--------------|-------------------------------|------------------|-------------------------------|------------------|
| | | 9/1/2020 to | | 9/1/2021 to |
| | <u>January 2021</u> | <u>1/31/2021</u> | <u>January 2022</u> | <u>1/31/2022</u> |
| Domestic | 585 | 9,049 | 929 | 7,923 |
| Export | <u>32,528</u> | <u>289,542</u> | <u>18,143</u> | <u>149,341</u> |
| Total | 33,113 | 298,591 | 19,072 | 157,264 |

Shelled (1000 pounds)

| | <u>2020/21 Marketing Year</u> | | <u>2021/22 Marketing Year</u> | |
|--------------|-------------------------------|------------------|-------------------------------|------------------|
| | | 9/1/2020 to | | 9/1/2021 to |
| | <u>January 2021</u> | <u>1/31/2021</u> | <u>January 2022</u> | <u>1/31/2022</u> |
| Domestic | 13,328 | 93,821 | 12,612 | 86,313 |
| Export | <u>28,196</u> | <u>125,767</u> | <u>26,003</u> | <u>118,190</u> |
| Total | 41,524 | 219,588 | 38,615 | 204,504 |

Inshell Equivalent Tonnage*

| | <u>2020/21 Marketing Year</u> | | <u>2021/22 Marketing Year</u> | |
|--------------|-------------------------------|------------------|-------------------------------|------------------|
| | | 9/1/2020 to | | 9/1/2021 to |
| | <u>January 2021</u> | <u>1/31/2021</u> | <u>January 2022</u> | <u>1/31/2022</u> |
| Domestic | 15,200 | 109,470 | 14,829 | 102,268 |
| Export | <u>47,804</u> | <u>285,450</u> | <u>38,688</u> | <u>209,284</u> |
| Total | 63,004 | 394,919 | 53,516 | 311,552 |

Purchase Commitments for January 2022 are 31,633,632 inshell and 157,446,442 shelled pounds
Final walnut receipts for 2021/2022 as reported by handlers on the
Crop Acquisition Report = 720,163 tons

2020/21 shellout rate 44.7 – 2021/22 shellout rate 43.9

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
9/1/2021 - 1/31/2022

| | <u>Inshell Pounds</u> | | | <u>Shelled Pounds</u> | | |
|------------------------------------|-----------------------|--------------------|------------------------------------|-----------------------|--------------------|------------------------------------|
| | <u>2020/21</u> | <u>2021/22</u> | <u>% Change vs. Prior Year</u> | <u>2020/21</u> | <u>2021/22</u> | <u>% Change vs. Prior Year</u> |
| North America | | | | | | |
| USA | 9,049,187 | 7,922,995 | -12.45% | 93,821,138 | 86,313,131 | -8.00% |
| Canada | 3,348,740 | 1,993,349 | -40.47% | 7,671,116 | 6,861,493 | -10.55% |
| Mexico | 105,958 | 124,000 | 17.03% | 0 | 7,040 | 0.00% |
| Sub-Total | 12,503,885 | 10,040,344 | -19.70% | 101,492,254 | 93,181,664 | -8.19% |
| Central & South America | | | | | | |
| Chile | 396,828 | 220,460 | -44.44% | 0 | 22,000 | 0.00% |
| Ecuador | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| Sub-Total | 396,828 | 220,460 | -44.44% | 0 | 22,000 | 0.00% |
| Europe | | | | | | |
| Austria | 0 | 0 | 0.00% | 355,200 | 415,280 | 16.91% |
| Belgium | 176,368 | 1,986,030 | 1,026.07% | 167,410 | 125,160 | -25.24% |
| Denmark | 0 | 0 | 0.00% | 448,020 | 417,900 | -6.72% |
| France | 88,184 | 0 | -100.00% | 176,068 | 146,250 | -16.94% |
| Germany | 10,069,661 | 9,196,040 | -8.68% | 24,866,547 | 28,797,795 | 15.81% |
| Greece | 2,033,946 | 707,015 | -65.24% | 514,862 | 117,500 | -77.18% |
| Italy | 42,274,227 | 35,793,345 | -15.33% | 2,485,414 | 2,137,691 | -13.99% |
| Netherlands | 1,592,272 | 3,211,457 | 101.69% | 6,159,645 | 7,126,007 | 15.69% |
| Norway | 0 | 0 | 0.00% | 234,021 | 483,153 | 106.46% |
| Portugal | 22,000 | 0 | -100.00% | 234,914 | 125,578 | -46.54% |
| Spain | 14,597,844 | 11,011,078 | -24.57% | 11,501,132 | 13,584,809 | 18.12% |
| Sweden | 88,092 | 0 | -100.00% | 520,040 | 336,750 | -35.25% |
| Switzerland | 0 | 0 | 0.00% | 336,190 | 504,215 | 49.98% |
| U.K. | 42,000 | 56,438 | 34.38% | 4,215,191 | 2,718,808 | -35.50% |
| Sub-Total | 70,984,594 | 61,961,403 | -12.71% | 52,214,654 | 57,036,896 | 9.24% |
| Middle East/Africa | | | | | | |
| Algeria | 10,448,968 | 396,828 | -96.20% | 0 | 0 | 0.00% |
| Bahrain | 270,064 | 90,774 | -66.39% | 197,808 | 65,245 | -67.02% |
| Egypt | 3,439,188 | 3,350,532 | -2.58% | 1,330,560 | 261,360 | -80.36% |
| Iraq | 1,014,188 | 485,012 | -52.18% | 883,887 | 0 | -100.00% |
| Israel | 1,388,714 | 485,920 | -65.01% | 7,240,937 | 5,734,706 | -20.80% |
| Jordan | 1,166,795 | 175,816 | -84.93% | 3,525,460 | 1,259,610 | -64.27% |
| Kuwait | 8,267 | 0 | -100.00% | 685,949 | 415,915 | -39.37% |
| Lebanon | 4,323,194 | 1,805,832 | -58.23% | 20,790 | 0 | -100.00% |
| Morocco | 5,290,892 | 1,366,852 | -74.17% | 21,120 | 0 | -100.00% |
| Pakistan | 6,495,864 | 220,460 | -96.61% | 0 | 0 | 0.00% |
| Qatar | 0 | 0 | 0.00% | 207,534 | 119,928 | -42.21% |
| Saudi Arabia | 309,552 | 0 | -100.00% | 2,180,057 | 540,698 | -75.20% |
| Tunisia | 308,644 | 88,184 | -71.43% | 22,046 | 0 | -100.00% |
| Turkey | 92,916,274 | 50,311,603 | -45.85% | 966,676 | 115,817 | -88.02% |
| UAE | 32,183,269 | 11,920,565 | -62.96% | 4,743,671 | 2,723,834 | -42.58% |
| Sub-Total | 159,563,873 | 70,698,378 | -55.69% | 22,026,495 | 11,237,113 | -48.98% |
| Asia/Pacific Rim | | | | | | |
| Australia | 0 | 0 | 0.00% | 3,554,334 | 3,403,245 | -4.25% |
| China | 4,450,992 | 837,748 | -81.18% | 285,550 | 80,800 | -71.70% |
| Hong Kong | 44,092 | 0 | -100.00% | 477,880 | 555,110 | 16.16% |
| India | 34,756,621 | 4,230,493 | -87.83% | 1,886,416 | 36,080 | -98.09% |
| Japan | 0 | 0 | 0.00% | 14,026,180 | 20,231,899 | 44.24% |
| Korea | 1,009,288 | 868,046 | -13.99% | 14,745,189 | 12,357,952 | -16.19% |
| Malaysia | 0 | 0 | 0.00% | 562,988 | 201,198 | -64.26% |
| New Zealand | 0 | 0 | 0.00% | 778,851 | 618,625 | -20.57% |
| Philippines | 0 | 0 | 0.00% | 303,117 | 281,000 | -7.30% |
| Singapore | 352,276 | 0 | -100.00% | 677,280 | 377,650 | -44.24% |
| Taiwan | 154,601 | 66,138 | -57.22% | 4,663,801 | 3,285,976 | -29.54% |
| Thailand | 0 | 0 | 0.00% | 126,000 | 124,000 | -1.59% |
| Vietnam | 9,728,474 | 6,125,867 | -37.03% | 168,240 | 345,963 | 105.64% |
| Sub-Total | 50,496,344 | 12,128,292 | -75.98% | 42,255,826 | 41,899,498 | -0.84% |
| Other | 4,645,754 | 2,215,468 | -52.31% | 1,598,451 | 1,126,423 | -29.53% |
| GRAND TOTAL | 298,591,278 | 157,264,345 | -47.33% | 219,587,680 | 204,503,594 | -6.87% |
| Domestic Total | 9,049,187 | 7,922,995 | -12.45% | 93,821,138 | 86,313,131 | -8.00% |
| Export Total | 289,542,091 | 149,341,350 | -48.42% | 125,766,542 | 118,190,463 | -6.02% |

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
January 2021 / January 2022

| | <u>Inshell Pounds</u> | | | <u>Shelled Pounds</u> | | |
|------------------------------------|-----------------------|---------------------|------------------------------------|-----------------------|---------------------|------------------------------------|
| | <u>January 2021</u> | <u>January 2022</u> | <u>% Change vs. Prior Year</u> | <u>January 2021</u> | <u>January 2022</u> | <u>% Change vs. Prior Year</u> |
| North America | | | | | | |
| USA | 584,795 | 929,167 | 58.89% | 13,327,547 | 12,611,592 | -5.37% |
| Canada | 40,000 | 99,300 | 148.25% | 1,318,647 | 929,320 | -29.52% |
| Mexico | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| Sub-Total | 624,795 | 1,028,467 | 64.61% | 14,646,194 | 13,540,912 | -7.55% |
| Central & South America | | | | | | |
| Chile | 44,092 | 0 | -100.00% | 0 | 0 | 0.00% |
| Ecuador | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| Sub-Total | 44,092 | 0 | -100.00% | 0 | 0 | 0.00% |
| Europe | | | | | | |
| Austria | 0 | 0 | 0.00% | 42,000 | 72,000 | 71.43% |
| Belgium | 0 | 132,408 | 0.00% | 41,830 | 83,580 | 99.81% |
| Denmark | 0 | 0 | 0.00% | 42,000 | 210,000 | 400.00% |
| France | 0 | 0 | 0.00% | 42,000 | 84,770 | 101.83% |
| Germany | 924,920 | 440,920 | -52.33% | 4,583,303 | 5,821,646 | 27.02% |
| Greece | 132,276 | 0 | -100.00% | 186,832 | 0 | -100.00% |
| Italy | 4,546,059 | 3,115,131 | -31.48% | 925,509 | 679,221 | -26.61% |
| Netherlands | 81,570 | 44,000 | -46.06% | 987,108 | 1,953,696 | 97.92% |
| Norway | 0 | 0 | 0.00% | 106,650 | 168,328 | 57.83% |
| Portugal | 0 | 0 | 0.00% | 42,020 | 0 | -100.00% |
| Spain | 1,469,128 | 693,762 | -52.78% | 2,691,675 | 1,276,787 | -52.57% |
| Sweden | 0 | 0 | 0.00% | 109,000 | 84,750 | -22.25% |
| Switzerland | 0 | 0 | 0.00% | 84,240 | 126,000 | 49.57% |
| U.K. | 0 | 34,392 | 0.00% | 841,066 | 595,420 | -29.21% |
| Sub-Total | 7,153,953 | 4,460,613 | -37.65% | 10,725,233 | 11,156,198 | 4.02% |
| Middle East/Africa | | | | | | |
| Algeria | 705,388 | 0 | -100.00% | 0 | 0 | 0.00% |
| Bahrain | 44,092 | 0 | -100.00% | 21,120 | 0 | -100.00% |
| Egypt | 176,368 | 749,564 | 325.00% | 165,660 | 64,020 | -61.35% |
| Iraq | 0 | 440,920 | 0.00% | 42,000 | 0 | -100.00% |
| Israel | 44,092 | 0 | -100.00% | 1,571,937 | 936,650 | -40.41% |
| Jordan | 549,507 | 0 | -100.00% | 1,072,525 | 420,420 | -60.80% |
| Kuwait | 0 | 0 | 0.00% | 21,560 | 0 | -100.00% |
| Lebanon | 374,782 | 748,594 | 99.74% | 20,790 | 0 | -100.00% |
| Morocco | 1,719,612 | 440,920 | -74.36% | 21,120 | 0 | -100.00% |
| Pakistan | 1,148,208 | 88,184 | -92.32% | 0 | 0 | 0.00% |
| Qatar | 0 | 0 | 0.00% | 0 | 38,000 | 0.00% |
| Saudi Arabia | 44,092 | 0 | -100.00% | 585,602 | 246,620 | -57.89% |
| Tunisia | 132,276 | 88,184 | -33.33% | 0 | 0 | 0.00% |
| Turkey | 9,658,886 | 5,672,124 | -41.28% | 798,348 | 0 | -100.00% |
| UAE | 3,789,872 | 1,675,496 | -55.79% | 654,018 | 755,394 | 15.50% |
| Sub-Total | 18,387,175 | 9,903,986 | -46.14% | 4,974,680 | 2,461,104 | -50.53% |
| Asia/Pacific Rim | | | | | | |
| Australia | 0 | 0 | 0.00% | 1,051,523 | 983,185 | -6.50% |
| China | 352,460 | 0 | -100.00% | 171,250 | 0 | -100.00% |
| Hong Kong | 0 | 0 | 0.00% | 22,000 | 46,000 | 109.09% |
| India | 3,501,870 | 1,981,385 | -43.42% | 42,328 | 0 | -100.00% |
| Japan | 0 | 0 | 0.00% | 4,781,655 | 5,149,170 | 7.69% |
| Korea | 87,743 | 56,092 | -36.07% | 3,322,660 | 3,795,623 | 14.23% |
| Malaysia | 0 | 0 | 0.00% | 96,710 | 73,298 | -24.21% |
| New Zealand | 0 | 0 | 0.00% | 105,302 | 49,725 | -52.78% |
| Philippines | 0 | 0 | 0.00% | 23,725 | 67,000 | 182.40% |
| Singapore | 88,184 | 0 | -100.00% | 174,580 | 77,970 | -55.34% |
| Taiwan | 0 | 0 | 0.00% | 906,858 | 789,246 | -12.97% |
| Thailand | 0 | 0 | 0.00% | 42,000 | 0 | -100.00% |
| Vietnam | 1,902,494 | 1,465,676 | -22.96% | 0 | 126,000 | 0.00% |
| Sub-Total | 5,932,751 | 3,503,153 | -40.95% | 10,740,591 | 11,157,217 | 3.88% |
| Other | 970,176 | 176,000 | -81.86% | 437,322 | 299,294 | -31.56% |
| GRAND TOTAL | 33,112,942 | 19,072,219 | -42.40% | 41,524,020 | 38,614,725 | -7.01% |
| Domestic Total | 584,795 | 929,167 | 58.89% | 13,327,547 | 12,611,592 | -5.37% |
| Export Total | 32,528,147 | 18,143,052 | -44.22% | 28,196,473 | 26,003,133 | -7.78% |