

# California Walnut Board

## MONTHLY SHIPMENT REPORT

### APRIL 2025 SHIPMENTS



#### Inshell (1000 pounds)

|          | <u>2023/24 Marketing Year</u> |                  | <u>2024/25 Marketing Year</u> |                  |
|----------|-------------------------------|------------------|-------------------------------|------------------|
|          |                               | 9/1/2023 to      |                               | 9/1/2024 to      |
|          | <u>April 2024</u>             | <u>4/30/2024</u> | <u>April 2025</u>             | <u>4/30/2025</u> |
| Domestic | 1,010                         | 9,923            | 1,284                         | 9,213            |
| Export   | <u>20,186</u>                 | <u>293,892</u>   | <u>3,611</u>                  | <u>123,862</u>   |
| Total    | 21,197                        | 303,816          | 4,896                         | 133,075          |

#### Kernel (1000 pounds)

|          | <u>2023/24 Marketing Year</u> |                  | <u>2024/25 Marketing Year</u> |                  |
|----------|-------------------------------|------------------|-------------------------------|------------------|
|          |                               | 9/1/2023 to      |                               | 9/1/2024 to      |
|          | <u>April 2024</u>             | <u>4/30/2024</u> | <u>April 2025</u>             | <u>4/30/2025</u> |
| Domestic | 22,313                        | 183,164          | 14,431                        | 130,158          |
| Export   | <u>33,598</u>                 | <u>253,172</u>   | <u>31,367</u>                 | <u>223,282</u>   |
| Total    | 55,912                        | 436,336          | 45,798                        | 353,441          |

#### April 2025 Purchase Commitments

Inshell Conventional: 8,595,694 pounds  
Inshell Organic: 0 pounds

Kernel Conventional: 111,985,254 pounds  
Kernel Organic: 4,764,858 pounds

#### Final walnut receipts for 2024/2025 as reported by handlers on the Crop Acquisition Report

Conventional: 589,557 tons  
Organic: 14,807 tons

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**9/1/2024 - 4/30/2025**

|                                    | <u>Inshell Pounds</u> |                    |                                    | <u>Kernel Pounds</u> |                    |                                    |
|------------------------------------|-----------------------|--------------------|------------------------------------|----------------------|--------------------|------------------------------------|
|                                    | <u>2023/24</u>        | <u>2024/25</u>     | <u>% Change<br/>vs. Prior Year</u> | <u>2023/24</u>       | <u>2024/25</u>     | <u>% Change<br/>vs. Prior Year</u> |
| <b>North America</b>               |                       |                    |                                    |                      |                    |                                    |
| USA                                | 9,923,386             | 9,212,892          | -7.16%                             | 183,163,500          | 130,158,374        | -28.94%                            |
| Canada                             | 1,792,970             | 1,262,376          | -29.59%                            | 10,771,145           | 10,518,784         | -2.34%                             |
| Mexico                             | 85,500                | 129,000            | 50.88%                             | 334,605              | 670,820            | 100.48%                            |
| Sub-Total                          | 11,801,856            | 10,604,268         | -10.15%                            | 194,269,250          | 141,347,978        | -27.24%                            |
| <b>Central &amp; South America</b> |                       |                    |                                    |                      |                    |                                    |
| Chile                              | 176,368               | 0                  | -100.00%                           | 92,660               | 61,480             | -33.65%                            |
| Ecuador                            | 0                     | 0                  | 0.00%                              | 0                    | 0                  | 0.00%                              |
| Sub-Total                          | 176,368               | 0                  | -100.00%                           | 92,660               | 61,480             | -33.65%                            |
| <b>Europe</b>                      |                       |                    |                                    |                      |                    |                                    |
| Austria                            | 0                     | 0                  | 0.00%                              | 796,445              | 335,655            | -57.86%                            |
| Belgium                            | 264,092               | 0                  | -100.00%                           | 414,960              | 882,060            | 112.57%                            |
| Denmark                            | 0                     | 0                  | 0.00%                              | 964,000              | 714,000            | -25.93%                            |
| France                             | 308,314               | 44,092             | -85.70%                            | 1,117,176            | 587,680            | -47.40%                            |
| Germany                            | 7,787,103             | 8,631,154          | 10.84%                             | 56,776,002           | 60,922,747         | 7.30%                              |
| Greece                             | 979,724               | 264,552            | -73.00%                            | 811,881              | 115,000            | -85.84%                            |
| Italy                              | 40,766,207            | 32,924,119         | -19.24%                            | 6,572,118            | 6,057,018          | -7.84%                             |
| Netherlands                        | 1,675,376             | 1,887,506          | 12.66%                             | 18,487,909           | 15,643,920         | -15.38%                            |
| Norway                             | 0                     | 0                  | 0.00%                              | 1,643,622            | 1,578,663          | -3.95%                             |
| Portugal                           | 0                     | 0                  | 0.00%                              | 322,276              | 68,600             | -78.71%                            |
| Spain                              | 11,485,287            | 9,627,737          | -16.17%                            | 27,826,399           | 27,151,201         | -2.43%                             |
| Sweden                             | 0                     | 0                  | 0.00%                              | 1,369,475            | 828,866            | -39.48%                            |
| Switzerland                        | 0                     | 0                  | 0.00%                              | 593,080              | 630,000            | 6.23%                              |
| U.K.                               | 97,548                | 206,130            | 111.31%                            | 13,935,124           | 11,900,103         | -14.60%                            |
| Sub-Total                          | 63,363,651            | 53,585,290         | -15.43%                            | 131,630,467          | 127,415,513        | -3.20%                             |
| <b>Middle East/Africa</b>          |                       |                    |                                    |                      |                    |                                    |
| Algeria                            | 14,254,973            | 661,380            | -95.36%                            | 22,500               | 0                  | -100.00%                           |
| Bahrain                            | 132,276               | 0                  | -100.00%                           | 161,261              | 39,600             | -75.44%                            |
| Egypt                              | 3,132,644             | 1,036,383          | -66.92%                            | 210,108              | 131,098            | -37.60%                            |
| Iraq                               | 9,441,198             | 220,460            | -97.66%                            | 924,390              | 0                  | -100.00%                           |
| Israel                             | 421,160               | 354,552            | -15.82%                            | 9,972,698            | 7,177,943          | -28.02%                            |
| Jordan                             | 750,666               | 44,092             | -94.13%                            | 5,075,890            | 84,000             | -98.35%                            |
| Kuwait                             | 0                     | 0                  | 0.00%                              | 1,082,536            | 294,536            | -72.79%                            |
| Lebanon                            | 10,772,462            | 2,179,466          | -79.77%                            | 315,910              | 0                  | -100.00%                           |
| Morocco                            | 7,049,462             | 1,410,852          | -79.99%                            | 0                    | 0                  | 0.00%                              |
| Pakistan                           | 1,140,881             | 88,184             | -92.27%                            | 0                    | 0                  | 0.00%                              |
| Qatar                              | 0                     | 0                  | 0.00%                              | 455,698              | 118,800            | -73.93%                            |
| Saudi Arabia                       | 352,736               | 0                  | -100.00%                           | 1,546,537            | 452,034            | -70.77%                            |
| Tunisia                            | 44,092                | 44,092             | 0.00%                              | 0                    | 0                  | 0.00%                              |
| Turkey                             | 118,792,975           | 24,496,147         | -79.38%                            | 950,883              | 77,858             | -91.81%                            |
| UAE                                | 28,820,068            | 4,182,365          | -85.49%                            | 8,351,731            | 2,807,064          | -66.39%                            |
| Sub-Total                          | 195,105,593           | 34,717,973         | -82.21%                            | 29,070,142           | 11,182,933         | -61.53%                            |
| <b>Asia/Pacific Rim</b>            |                       |                    |                                    |                      |                    |                                    |
| Australia                          | 0                     | 0                  | 0.00%                              | 7,922,655            | 5,282,579          | -33.32%                            |
| China                              | 1,042,280             | 1,207,026          | 15.81%                             | 35,274               | 97,720             | 177.03%                            |
| Hong Kong                          | 0                     | 176,000            | 100.00%                            | 709,508              | 343,925            | -51.53%                            |
| India                              | 24,459,366            | 28,900,337         | 18.16%                             | 16,000               | 59,683             | 273.02%                            |
| Japan                              | 0                     | 0                  | 0.00%                              | 27,615,478           | 28,557,834         | 3.41%                              |
| Korea                              | 1,589,997             | 1,012,495          | -36.32%                            | 26,713,716           | 24,471,422         | -8.39%                             |
| Malaysia                           | 0                     | 0                  | 0.00%                              | 1,094,858            | 354,830            | -67.59%                            |
| New Zealand                        | 0                     | 0                  | 0.00%                              | 1,081,474            | 1,089,656          | 0.76%                              |
| Philippines                        | 0                     | 0                  | 0.00%                              | 807,000              | 856,842            | 6.18%                              |
| Singapore                          | 132,551               | 0                  | -100.00%                           | 1,043,840            | 846,803            | -18.88%                            |
| Taiwan                             | 88,184                | 66,138             | -25.00%                            | 6,783,592            | 6,053,843          | -10.76%                            |
| Thailand                           | 837,380               | 88,184             | -89.47%                            | 310,098              | 221,990            | -28.41%                            |
| Vietnam                            | 3,001,545             | 2,401,680          | -19.99%                            | 716,780              | 84,260             | -88.24%                            |
| Sub-Total                          | 31,151,303            | 33,851,860         | 8.67%                              | 74,850,273           | 68,321,387         | -8.72%                             |
| <b>Other</b>                       | 2,216,872             | 315,234            | -85.78%                            | 6,423,145            | 5,111,548          | -20.42%                            |
| <b>GRAND TOTAL</b>                 | <b>303,815,643</b>    | <b>133,074,625</b> | <b>-56.20%</b>                     | <b>436,335,937</b>   | <b>353,440,839</b> | <b>-19.00%</b>                     |
| <b>Domestic Total</b>              | <b>9,923,386</b>      | <b>9,212,892</b>   | <b>-7.16%</b>                      | <b>183,163,500</b>   | <b>130,158,374</b> | <b>-28.94%</b>                     |
| <b>Export Total</b>                | <b>293,892,257</b>    | <b>123,861,733</b> | <b>-57.85%</b>                     | <b>253,172,437</b>   | <b>223,282,465</b> | <b>-11.81%</b>                     |

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**April 2024 / April 2025**

|                                    | <u>Inshell Pounds</u> |                   |                                    | <u>Kernel Pounds</u> |                   |                                    |
|------------------------------------|-----------------------|-------------------|------------------------------------|----------------------|-------------------|------------------------------------|
|                                    | <u>April 2024</u>     | <u>April 2025</u> | <u>% Change<br/>vs. Prior Year</u> | <u>April 2024</u>    | <u>April 2025</u> | <u>% Change<br/>vs. Prior Year</u> |
| <b>North America</b>               |                       |                   |                                    |                      |                   |                                    |
| USA                                | 1,010,063             | 1,284,161         | 27.14%                             | 22,313,353           | 14,431,289        | -35.32%                            |
| Canada                             | 24,000                | 6,000             | -75.00%                            | 989,615              | 624,320           | -36.91%                            |
| Mexico                             | 0                     | 0                 | 0.00%                              | 112,000              | 61,000            | -45.54%                            |
| Sub-Total                          | 1,034,063             | 1,290,161         | 24.77%                             | 23,414,968           | 15,116,609        | -35.44%                            |
| <b>Central &amp; South America</b> |                       |                   |                                    |                      |                   |                                    |
| Chile                              | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Ecuador                            | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Sub-Total                          | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| <b>Europe</b>                      |                       |                   |                                    |                      |                   |                                    |
| Austria                            | 0                     | 0                 | 0.00%                              | 81,960               | 20,000            | -75.60%                            |
| Belgium                            | 0                     | 0                 | 0.00%                              | 125,580              | 251,580           | 100.33%                            |
| Denmark                            | 0                     | 0                 | 0.00%                              | 42,000               | 126,000           | 200.00%                            |
| France                             | 0                     | 0                 | 0.00%                              | 168,000              | 0                 | -100.00%                           |
| Germany                            | 658,477               | 522,572           | -20.64%                            | 4,174,068            | 11,914,062        | 185.43%                            |
| Greece                             | 44,092                | 0                 | -100.00%                           | 169,400              | 0                 | -100.00%                           |
| Italy                              | 946,453               | 507,052           | -46.43%                            | 863,445              | 252,916           | -70.71%                            |
| Netherlands                        | 156,802               | 0                 | -100.00%                           | 2,686,300            | 2,062,466         | -23.22%                            |
| Norway                             | 0                     | 0                 | 0.00%                              | 192,957              | 294,350           | 52.55%                             |
| Portugal                           | 0                     | 0                 | 0.00%                              | 40,800               | 0                 | -100.00%                           |
| Spain                              | 716,127               | 220,592           | -69.20%                            | 4,362,518            | 2,878,154         | -34.03%                            |
| Sweden                             | 0                     | 0                 | 0.00%                              | 529,266              | 40,000            | -92.44%                            |
| Switzerland                        | 0                     | 0                 | 0.00%                              | 0                    | 84,000            | 100.00%                            |
| U.K.                               | -44,092               | 117,946           | 367.50%                            | 1,734,920            | 1,886,729         | 8.75%                              |
| Sub-Total                          | 2,477,859             | 1,368,162         | -44.78%                            | 15,171,214           | 19,810,257        | 30.58%                             |
| <b>Middle East/Africa</b>          |                       |                   |                                    |                      |                   |                                    |
| Algeria                            | 4,689,822             | 0                 | -100.00%                           | 0                    | 0                 | 0.00%                              |
| Bahrain                            | 44,092                | 0                 | -100.00%                           | 39,683               | 0                 | -100.00%                           |
| Egypt                              | 0                     | 44,092            | 100.00%                            | 0                    | 0                 | 0.00%                              |
| Iraq                               | 617,288               | 0                 | -100.00%                           | 166,740              | 0                 | -100.00%                           |
| Israel                             | 0                     | 0                 | 0.00%                              | 1,474,594            | 165,725           | -88.76%                            |
| Jordan                             | 221,562               | 0                 | -100.00%                           | 648,000              | 0                 | -100.00%                           |
| Kuwait                             | 0                     | 0                 | 0.00%                              | 59,683               | 0                 | -100.00%                           |
| Lebanon                            | 522,490               | 154,762           | -70.38%                            | 168,910              | 0                 | -100.00%                           |
| Morocco                            | 749,380               | 0                 | -100.00%                           | 0                    | 0                 | 0.00%                              |
| Pakistan                           | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Qatar                              | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Saudi Arabia                       | 0                     | 0                 | 0.00%                              | 41,580               | 39,600            | -4.76%                             |
| Tunisia                            | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Turkey                             | 7,539,034             | 1,719,868         | -77.19%                            | 160,800              | 0                 | -100.00%                           |
| UAE                                | 925,932               | 220               | -99.98%                            | 397,816              | 123,948           | -68.84%                            |
| Sub-Total                          | 15,309,600            | 1,918,942         | -87.47%                            | 3,157,806            | 329,273           | -89.57%                            |
| <b>Asia/Pacific Rim</b>            |                       |                   |                                    |                      |                   |                                    |
| Australia                          | 0                     | 0                 | 0.00%                              | 1,233,152            | 576,720           | -53.23%                            |
| China                              | 0                     | 0                 | 0.00%                              | 0                    | 52,100            | 100.00%                            |
| Hong Kong                          | 0                     | 0                 | 0.00%                              | 89,130               | 875               | -99.02%                            |
| India                              | 1,449,092             | 195,144           | -86.53%                            | 15,000               | 0                 | -100.00%                           |
| Japan                              | 0                     | 0                 | 0.00%                              | 6,306,404            | 5,468,671         | -13.28%                            |
| Korea                              | 0                     | 0                 | 0.00%                              | 4,689,273            | 3,040,651         | -35.16%                            |
| Malaysia                           | 0                     | 0                 | 0.00%                              | 159,200              | 58,500            | -63.25%                            |
| New Zealand                        | 0                     | 0                 | 0.00%                              | 114,750              | 74,500            | -35.08%                            |
| Philippines                        | 0                     | 0                 | 0.00%                              | 121,000              | 124,000           | 2.48%                              |
| Singapore                          | 132,276               | 0                 | -100.00%                           | 213,180              | 146,440           | -31.31%                            |
| Taiwan                             | 0                     | 0                 | 0.00%                              | 596,981              | 155,460           | -73.96%                            |
| Thailand                           | 132,276               | 0                 | -100.00%                           | 109,000              | 0                 | -100.00%                           |
| Vietnam                            | 352,736               | 123,183           | -65.08%                            | 42,000               | 0                 | -100.00%                           |
| Sub-Total                          | 2,066,380             | 318,327           | -84.59%                            | 13,689,070           | 9,697,917         | -29.16%                            |
| <b>Other</b>                       | 308,644               | 0                 | -100.00%                           | 478,612              | 843,962           | 76.34%                             |
| <b>GRAND TOTAL</b>                 | <b>21,196,546</b>     | <b>4,895,592</b>  | <b>-76.90%</b>                     | <b>55,911,670</b>    | <b>45,798,018</b> | <b>-18.09%</b>                     |
| <b>Domestic Total</b>              | <b>1,010,063</b>      | <b>1,284,161</b>  | <b>27.14%</b>                      | <b>22,313,353</b>    | <b>14,431,289</b> | <b>-35.32%</b>                     |
| <b>Export Total</b>                | <b>20,186,483</b>     | <b>3,611,431</b>  | <b>-82.11%</b>                     | <b>33,598,317</b>    | <b>31,366,729</b> | <b>-6.64%</b>                      |

**CONVENTIONAL WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**9/1/2024 - 4/30/2025**

|                                    | <u>Inshell Pounds</u> |                    |                                    | <u>Kernel Pounds</u> |                    |                                    |
|------------------------------------|-----------------------|--------------------|------------------------------------|----------------------|--------------------|------------------------------------|
|                                    | <u>2023/24</u>        | <u>2024/25</u>     | <u>% Change<br/>vs. Prior Year</u> | <u>2023/24</u>       | <u>2024/25</u>     | <u>% Change<br/>vs. Prior Year</u> |
| <b>North America</b>               |                       |                    |                                    |                      |                    |                                    |
| USA                                | 9,921,841             | 9,179,980          | -7.48%                             | 174,471,690          | 124,755,912        | -28.50%                            |
| Canada                             | 1,792,970             | 1,262,376          | -29.59%                            | 10,284,515           | 9,966,164          | -3.10%                             |
| Mexico                             | 85,500                | 129,000            | 50.88%                             | 334,605              | 652,300            | 94.95%                             |
| <b>Sub-Total</b>                   | <b>11,800,311</b>     | <b>10,571,356</b>  | <b>-10.41%</b>                     | <b>185,090,810</b>   | <b>135,374,376</b> | <b>-26.86%</b>                     |
| <b>Central &amp; South America</b> |                       |                    |                                    |                      |                    |                                    |
| Chile                              | 176,368               | 0                  | -100.00%                           | 92,660               | 61,480             | -33.65%                            |
| Ecuador                            | 0                     | 0                  | 0.00%                              | 0                    | 0                  | 0.00%                              |
| <b>Sub-Total</b>                   | <b>176,368</b>        | <b>0</b>           | <b>-100.00%</b>                    | <b>92,660</b>        | <b>61,480</b>      | <b>-33.65%</b>                     |
| <b>Europe</b>                      |                       |                    |                                    |                      |                    |                                    |
| Austria                            | 0                     | 0                  | 0.00%                              | 796,445              | 335,655            | -57.86%                            |
| Belgium                            | 264,092               | 0                  | -100.00%                           | 414,960              | 882,060            | 112.57%                            |
| Denmark                            | 0                     | 0                  | 0.00%                              | 964,000              | 714,000            | -25.93%                            |
| France                             | 308,314               | 44,092             | -85.70%                            | 1,117,176            | 587,680            | -47.40%                            |
| Germany                            | 7,787,103             | 8,631,154          | 10.84%                             | 55,437,772           | 60,692,747         | 9.48%                              |
| Greece                             | 979,724               | 264,552            | -73.00%                            | 811,881              | 115,000            | -85.84%                            |
| Italy                              | 40,766,207            | 32,884,519         | -19.33%                            | 6,572,118            | 6,057,018          | -7.84%                             |
| Netherlands                        | 1,675,376             | 1,887,506          | 12.66%                             | 18,487,909           | 15,643,920         | -15.38%                            |
| Norway                             | 0                     | 0                  | 0.00%                              | 1,638,622            | 1,573,663          | -3.96%                             |
| Portugal                           | 0                     | 0                  | 0.00%                              | 322,276              | 68,600             | -78.71%                            |
| Spain                              | 11,485,287            | 9,627,737          | -16.17%                            | 27,805,799           | 27,123,201         | -2.45%                             |
| Sweden                             | 0                     | 0                  | 0.00%                              | 1,369,475            | 828,866            | -39.48%                            |
| Switzerland                        | 0                     | 0                  | 0.00%                              | 593,080              | 630,000            | 6.23%                              |
| U.K.                               | 97,548                | 206,130            | 111.31%                            | 13,935,124           | 11,900,103         | -14.60%                            |
| <b>Sub-Total</b>                   | <b>63,363,651</b>     | <b>53,545,690</b>  | <b>-15.49%</b>                     | <b>130,266,637</b>   | <b>127,152,513</b> | <b>-2.39%</b>                      |
| <b>Middle East/Africa</b>          |                       |                    |                                    |                      |                    |                                    |
| Algeria                            | 14,254,973            | 661,380            | -95.36%                            | 22,500               | 0                  | -100.00%                           |
| Bahrain                            | 132,276               | 0                  | -100.00%                           | 161,261              | 39,600             | -75.44%                            |
| Egypt                              | 3,132,644             | 1,036,383          | -66.92%                            | 210,108              | 131,098            | -37.60%                            |
| Iraq                               | 9,441,198             | 220,460            | -97.66%                            | 924,390              | 0                  | -100.00%                           |
| Israel                             | 421,160               | 354,552            | -15.82%                            | 9,972,698            | 7,177,943          | -28.02%                            |
| Jordan                             | 750,666               | 44,092             | -94.13%                            | 5,075,890            | 84,000             | -98.35%                            |
| Kuwait                             | 0                     | 0                  | 0.00%                              | 1,082,536            | 294,536            | -72.79%                            |
| Lebanon                            | 10,772,462            | 2,179,466          | -79.77%                            | 315,910              | 0                  | -100.00%                           |
| Morocco                            | 7,049,462             | 1,410,852          | -79.99%                            | 0                    | 0                  | 0.00%                              |
| Pakistan                           | 1,140,881             | 88,184             | -92.27%                            | 0                    | 0                  | 0.00%                              |
| Qatar                              | 0                     | 0                  | 0.00%                              | 455,698              | 118,800            | -73.93%                            |
| Saudi Arabia                       | 352,736               | 0                  | -100.00%                           | 1,480,337            | 452,034            | -69.46%                            |
| Tunisia                            | 44,092                | 44,092             | 0.00%                              | 0                    | 0                  | 0.00%                              |
| Turkey                             | 118,792,975           | 24,496,147         | -79.38%                            | 950,883              | 77,858             | -91.81%                            |
| UAE                                | 28,820,068            | 4,182,365          | -85.49%                            | 8,351,731            | 2,807,064          | -66.39%                            |
| <b>Sub-Total</b>                   | <b>195,105,593</b>    | <b>34,717,973</b>  | <b>-82.21%</b>                     | <b>29,003,942</b>    | <b>11,182,933</b>  | <b>-61.44%</b>                     |
| <b>Asia/Pacific Rim</b>            |                       |                    |                                    |                      |                    |                                    |
| Australia                          | 0                     | 0                  | 0.00%                              | 7,752,121            | 5,072,579          | -34.57%                            |
| China                              | 1,042,280             | 1,207,026          | 15.81%                             | 35,274               | 97,720             | 177.03%                            |
| Hong Kong                          | 0                     | 176,000            | 100.00%                            | 709,508              | 343,925            | -51.53%                            |
| India                              | 24,459,366            | 28,900,337         | 18.16%                             | 16,000               | 59,683             | 273.02%                            |
| Japan                              | 0                     | 0                  | 0.00%                              | 27,488,558           | 28,333,844         | 3.08%                              |
| Korea                              | 1,589,997             | 1,012,495          | -36.32%                            | 26,713,716           | 24,443,422         | -8.50%                             |
| Malaysia                           | 0                     | 0                  | 0.00%                              | 1,094,858            | 354,830            | -67.59%                            |
| New Zealand                        | 0                     | 0                  | 0.00%                              | 1,065,474            | 1,061,656          | -0.36%                             |
| Philippines                        | 0                     | 0                  | 0.00%                              | 807,000              | 856,842            | 6.18%                              |
| Singapore                          | 132,551               | 0                  | -100.00%                           | 1,043,840            | 846,803            | -18.88%                            |
| Taiwan                             | 88,184                | 66,138             | -25.00%                            | 6,773,032            | 6,039,963          | -10.82%                            |
| Thailand                           | 837,380               | 88,184             | -89.47%                            | 310,098              | 209,490            | -32.44%                            |
| Vietnam                            | 3,001,545             | 2,401,680          | -19.99%                            | 716,780              | 84,260             | -88.24%                            |
| <b>Sub-Total</b>                   | <b>31,151,303</b>     | <b>33,851,860</b>  | <b>8.67%</b>                       | <b>74,526,259</b>    | <b>67,805,017</b>  | <b>-9.02%</b>                      |
| Other                              | 2,216,872             | 315,234            | -85.78%                            | 6,423,145            | 5,111,548          | -20.42%                            |
| <b>GRAND TOTAL</b>                 | <b>303,814,098</b>    | <b>133,002,113</b> | <b>-56.22%</b>                     | <b>425,403,453</b>   | <b>346,687,867</b> | <b>-18.50%</b>                     |
| <b>Domestic Total</b>              | <b>9,921,841</b>      | <b>9,179,980</b>   | <b>-7.48%</b>                      | <b>174,471,690</b>   | <b>124,755,912</b> | <b>-28.50%</b>                     |
| <b>Export Total</b>                | <b>293,892,257</b>    | <b>123,822,133</b> | <b>-57.87%</b>                     | <b>250,931,763</b>   | <b>221,931,955</b> | <b>-11.56%</b>                     |

CONVENTIONAL - YEAR TO DATE · CONVENTIONAL - YEAR TO DATE

**CONVENTIONAL WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**April 2024 / April 2025**

|                                    | <u>Inshell Pounds</u> |                   |                                    | <u>Kernel Pounds</u> |                   |                                    |
|------------------------------------|-----------------------|-------------------|------------------------------------|----------------------|-------------------|------------------------------------|
|                                    | <u>April 2024</u>     | <u>April 2025</u> | <u>% Change<br/>vs. Prior Year</u> | <u>April 2024</u>    | <u>April 2025</u> | <u>% Change<br/>vs. Prior Year</u> |
| <b>North America</b>               |                       |                   |                                    |                      |                   |                                    |
| USA                                | 1,010,063             | 1,283,881         | 27.11%                             | 20,332,987           | 13,989,894        | -31.20%                            |
| Canada                             | 24,000                | 6,000             | -75.00%                            | 953,615              | 592,970           | -37.82%                            |
| Mexico                             | 0                     | 0                 | 0.00%                              | 112,000              | 61,000            | -45.54%                            |
| <b>Sub-Total</b>                   | <b>1,034,063</b>      | <b>1,289,881</b>  | <b>24.74%</b>                      | <b>21,398,602</b>    | <b>14,643,864</b> | <b>-31.57%</b>                     |
| <b>Central &amp; South America</b> |                       |                   |                                    |                      |                   |                                    |
| Chile                              | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Ecuador                            | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>          | <b>0.00%</b>                       | <b>0</b>             | <b>0</b>          | <b>0.00%</b>                       |
| <b>Europe</b>                      |                       |                   |                                    |                      |                   |                                    |
| Austria                            | 0                     | 0                 | 0.00%                              | 81,960               | 20,000            | -75.60%                            |
| Belgium                            | 0                     | 0                 | 0.00%                              | 125,580              | 251,580           | 100.33%                            |
| Denmark                            | 0                     | 0                 | 0.00%                              | 42,000               | 126,000           | 200.00%                            |
| France                             | 0                     | 0                 | 0.00%                              | 168,000              | 0                 | -100.00%                           |
| Germany                            | 658,477               | 522,572           | -20.64%                            | 4,037,508            | 11,830,062        | 193.00%                            |
| Greece                             | 44,092                | 0                 | -100.00%                           | 169,400              | 0                 | -100.00%                           |
| Italy                              | 946,453               | 507,052           | -46.43%                            | 863,445              | 252,916           | -70.71%                            |
| Netherlands                        | 156,802               | 0                 | -100.00%                           | 2,686,300            | 2,062,466         | -23.22%                            |
| Norway                             | 0                     | 0                 | 0.00%                              | 190,457              | 294,350           | 54.55%                             |
| Portugal                           | 0                     | 0                 | 0.00%                              | 40,800               | 0                 | -100.00%                           |
| Spain                              | 716,127               | 220,592           | -69.20%                            | 4,362,518            | 2,878,154         | -34.03%                            |
| Sweden                             | 0                     | 0                 | 0.00%                              | 529,266              | 40,000            | -92.44%                            |
| Switzerland                        | 0                     | 0                 | 0.00%                              | 0                    | 84,000            | 100.00%                            |
| U.K.                               | -44,092               | 117,946           | 367.50%                            | 1,734,920            | 1,886,729         | 8.75%                              |
| <b>Sub-Total</b>                   | <b>2,477,859</b>      | <b>1,368,162</b>  | <b>-44.78%</b>                     | <b>15,032,154</b>    | <b>19,726,257</b> | <b>31.23%</b>                      |
| <b>Middle East/Africa</b>          |                       |                   |                                    |                      |                   |                                    |
| Algeria                            | 4,689,822             | 0                 | -100.00%                           | 0                    | 0                 | 0.00%                              |
| Bahrain                            | 44,092                | 0                 | -100.00%                           | 39,683               | 0                 | -100.00%                           |
| Egypt                              | 0                     | 44,092            | 100.00%                            | 0                    | 0                 | 0.00%                              |
| Iraq                               | 617,288               | 0                 | -100.00%                           | 166,740              | 0                 | -100.00%                           |
| Israel                             | 0                     | 0                 | 0.00%                              | 1,474,594            | 165,725           | -88.76%                            |
| Jordan                             | 221,562               | 0                 | -100.00%                           | 648,000              | 0                 | -100.00%                           |
| Kuwait                             | 0                     | 0                 | 0.00%                              | 59,683               | 0                 | -100.00%                           |
| Lebanon                            | 522,490               | 154,762           | -70.38%                            | 168,910              | 0                 | -100.00%                           |
| Morocco                            | 749,380               | 0                 | -100.00%                           | 0                    | 0                 | 0.00%                              |
| Pakistan                           | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Qatar                              | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Saudi Arabia                       | 0                     | 0                 | 0.00%                              | 41,580               | 39,600            | -4.76%                             |
| Tunisia                            | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Turkey                             | 7,539,034             | 1,719,868         | -77.19%                            | 160,800              | 0                 | -100.00%                           |
| UAE                                | 925,932               | 220               | -99.98%                            | 397,816              | 123,948           | -68.84%                            |
| <b>Sub-Total</b>                   | <b>15,309,600</b>     | <b>1,918,942</b>  | <b>-87.47%</b>                     | <b>3,157,806</b>     | <b>329,273</b>    | <b>-89.57%</b>                     |
| <b>Asia/Pacific Rim</b>            |                       |                   |                                    |                      |                   |                                    |
| Australia                          | 0                     | 0                 | 0.00%                              | 1,207,252            | 576,720           | -52.23%                            |
| China                              | 0                     | 0                 | 0.00%                              | 0                    | 52,100            | 100.00%                            |
| Hong Kong                          | 0                     | 0                 | 0.00%                              | 89,130               | 875               | -99.02%                            |
| India                              | 1,449,092             | 195,144           | -86.53%                            | 15,000               | 0                 | -100.00%                           |
| Japan                              | 0                     | 0                 | 0.00%                              | 6,299,254            | 5,426,671         | -13.85%                            |
| Korea                              | 0                     | 0                 | 0.00%                              | 4,689,273            | 3,040,651         | -35.16%                            |
| Malaysia                           | 0                     | 0                 | 0.00%                              | 159,200              | 58,500            | -63.25%                            |
| New Zealand                        | 0                     | 0                 | 0.00%                              | 106,750              | 74,500            | -30.21%                            |
| Philippines                        | 0                     | 0                 | 0.00%                              | 121,000              | 124,000           | 2.48%                              |
| Singapore                          | 132,276               | 0                 | -100.00%                           | 213,180              | 146,440           | -31.31%                            |
| Taiwan                             | 0                     | 0                 | 0.00%                              | 596,981              | 150,180           | -74.84%                            |
| Thailand                           | 132,276               | 0                 | -100.00%                           | 109,000              | 0                 | -100.00%                           |
| Vietnam                            | 352,736               | 123,183           | -65.08%                            | 42,000               | 0                 | -100.00%                           |
| <b>Sub-Total</b>                   | <b>2,066,380</b>      | <b>318,327</b>    | <b>-84.59%</b>                     | <b>13,648,020</b>    | <b>9,650,637</b>  | <b>-29.29%</b>                     |
| Other                              | 308,644               | 0                 | -100.00%                           | 478,612              | 843,962           | 76.34%                             |
| <b>GRAND TOTAL</b>                 | <b>21,196,546</b>     | <b>4,895,312</b>  | <b>-76.91%</b>                     | <b>53,715,194</b>    | <b>45,193,993</b> | <b>-15.86%</b>                     |
| <b>Domestic Total</b>              | <b>1,010,063</b>      | <b>1,283,881</b>  | <b>27.11%</b>                      | <b>20,332,987</b>    | <b>13,989,894</b> | <b>-31.20%</b>                     |
| <b>Export Total</b>                | <b>20,186,483</b>     | <b>3,611,431</b>  | <b>-82.11%</b>                     | <b>33,382,207</b>    | <b>31,204,099</b> | <b>-6.52%</b>                      |

CONVENTIONAL - MONTH ONLY · CONVENTIONAL - MONTH ONLY

**ORGANIC WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**9/1/2024 - 4/30/2025**

|                                    | <u>Inshell Pounds</u> |                |                                    | <u>Kernel Pounds</u> |                  |                                    |
|------------------------------------|-----------------------|----------------|------------------------------------|----------------------|------------------|------------------------------------|
|                                    | <u>2023/24</u>        | <u>2024/25</u> | <u>% Change<br/>vs. Prior Year</u> | <u>2023/24</u>       | <u>2024/25</u>   | <u>% Change<br/>vs. Prior Year</u> |
| <b>North America</b>               |                       |                |                                    |                      |                  |                                    |
| USA                                | 1,545                 | 32,912         | 2,030.23%                          | 8,691,810            | 5,402,462        | -37.84%                            |
| Canada                             | 0                     | 0              | 0.00%                              | 486,630              | 552,620          | 13.56%                             |
| Mexico                             | 0                     | 0              | 0.00%                              | 0                    | 18,520           | 100.00%                            |
| <b>Sub-Total</b>                   | <b>1,545</b>          | <b>32,912</b>  | <b>2,030.23%</b>                   | <b>9,178,440</b>     | <b>5,973,602</b> | <b>-34.92%</b>                     |
| <b>Central &amp; South America</b> |                       |                |                                    |                      |                  |                                    |
| Chile                              | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Ecuador                            | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>       | <b>0.00%</b>                       | <b>0</b>             | <b>0</b>         | <b>0.00%</b>                       |
| <b>Europe</b>                      |                       |                |                                    |                      |                  |                                    |
| Austria                            | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Belgium                            | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Denmark                            | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| France                             | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Germany                            | 0                     | 0              | 0.00%                              | 1,338,230            | 230,000          | -82.81%                            |
| Greece                             | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Italy                              | 0                     | 39,600         | 100.00%                            | 0                    | 0                | 0.00%                              |
| Netherlands                        | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Norway                             | 0                     | 0              | 0.00%                              | 5,000                | 5,000            | 0.00%                              |
| Portugal                           | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Spain                              | 0                     | 0              | 0.00%                              | 20,600               | 28,000           | 35.92%                             |
| Sweden                             | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Switzerland                        | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| U.K.                               | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>39,600</b>  | <b>100.00%</b>                     | <b>1,363,830</b>     | <b>263,000</b>   | <b>-80.72%</b>                     |
| <b>Middle East/Africa</b>          |                       |                |                                    |                      |                  |                                    |
| Algeria                            | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Bahrain                            | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Egypt                              | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Iraq                               | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Israel                             | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Jordan                             | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Kuwait                             | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Lebanon                            | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Morocco                            | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Pakistan                           | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Qatar                              | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Saudi Arabia                       | 0                     | 0              | 0.00%                              | 66,200               | 0                | -100.00%                           |
| Tunisia                            | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Turkey                             | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| UAE                                | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>       | <b>0.00%</b>                       | <b>66,200</b>        | <b>0</b>         | <b>-100.00%</b>                    |
| <b>Asia/Pacific Rim</b>            |                       |                |                                    |                      |                  |                                    |
| Australia                          | 0                     | 0              | 0.00%                              | 170,534              | 210,000          | 23.14%                             |
| China                              | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Hong Kong                          | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| India                              | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Japan                              | 0                     | 0              | 0.00%                              | 126,920              | 223,990          | 76.48%                             |
| Korea                              | 0                     | 0              | 0.00%                              | 0                    | 28,000           | 100.00%                            |
| Malaysia                           | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| New Zealand                        | 0                     | 0              | 0.00%                              | 16,000               | 28,000           | 75.00%                             |
| Philippines                        | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Singapore                          | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| Taiwan                             | 0                     | 0              | 0.00%                              | 10,560               | 13,880           | 31.44%                             |
| Thailand                           | 0                     | 0              | 0.00%                              | 0                    | 12,500           | 100.00%                            |
| Vietnam                            | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>       | <b>0.00%</b>                       | <b>324,014</b>       | <b>516,370</b>   | <b>59.37%</b>                      |
| Other                              | 0                     | 0              | 0.00%                              | 0                    | 0                | 0.00%                              |
| <b>GRAND TOTAL</b>                 | <b>1,545</b>          | <b>72,512</b>  | <b>4,593.33%</b>                   | <b>10,932,484</b>    | <b>6,752,972</b> | <b>-38.23%</b>                     |
| <b>Domestic Total</b>              | <b>1,545</b>          | <b>32,912</b>  | <b>2,030.23%</b>                   | <b>8,691,810</b>     | <b>5,402,462</b> | <b>-37.84%</b>                     |
| <b>Export Total</b>                | <b>0</b>              | <b>39,600</b>  | <b>100.00%</b>                     | <b>2,240,674</b>     | <b>1,350,510</b> | <b>-39.73%</b>                     |

ORGANIC - YEAR TO DATE · ORGANIC - YEAR TO DATE

**ORGANIC WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**April 2024 / April 2025**

|                                    | <u>Inshell Pounds</u> |                   |                                    | <u>Kernel Pounds</u> |                   |                                    |
|------------------------------------|-----------------------|-------------------|------------------------------------|----------------------|-------------------|------------------------------------|
|                                    | <u>April 2024</u>     | <u>April 2025</u> | <u>% Change<br/>vs. Prior Year</u> | <u>April 2024</u>    | <u>April 2025</u> | <u>% Change<br/>vs. Prior Year</u> |
| <b>North America</b>               |                       |                   |                                    |                      |                   |                                    |
| USA                                | 0                     | 280               | 100.00%                            | 1,980,366            | 441,395           | -77.71%                            |
| Canada                             | 0                     | 0                 | 0.00%                              | 36,000               | 31,350            | -12.92%                            |
| Mexico                             | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>280</b>        | <b>100.00%</b>                     | <b>2,016,366</b>     | <b>472,745</b>    | <b>-76.55%</b>                     |
| <b>Central &amp; South America</b> |                       |                   |                                    |                      |                   |                                    |
| Chile                              | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Ecuador                            | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>          | <b>0.00%</b>                       | <b>0</b>             | <b>0</b>          | <b>0.00%</b>                       |
| <b>Europe</b>                      |                       |                   |                                    |                      |                   |                                    |
| Austria                            | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Belgium                            | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Denmark                            | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| France                             | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Germany                            | 0                     | 0                 | 0.00%                              | 136,560              | 84,000            | -38.49%                            |
| Greece                             | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Italy                              | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Netherlands                        | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Norway                             | 0                     | 0                 | 0.00%                              | 2,500                | 0                 | -100.00%                           |
| Portugal                           | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Spain                              | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Sweden                             | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Switzerland                        | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| U.K.                               | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>          | <b>0.00%</b>                       | <b>139,060</b>       | <b>84,000</b>     | <b>-39.59%</b>                     |
| <b>Middle East/Africa</b>          |                       |                   |                                    |                      |                   |                                    |
| Algeria                            | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Bahrain                            | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Egypt                              | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Iraq                               | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Israel                             | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Jordan                             | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Kuwait                             | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Lebanon                            | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Morocco                            | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Pakistan                           | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Qatar                              | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Saudi Arabia                       | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Tunisia                            | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Turkey                             | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| UAE                                | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>          | <b>0.00%</b>                       | <b>0</b>             | <b>0</b>          | <b>0.00%</b>                       |
| <b>Asia/Pacific Rim</b>            |                       |                   |                                    |                      |                   |                                    |
| Australia                          | 0                     | 0                 | 0.00%                              | 25,900               | 0                 | -100.00%                           |
| China                              | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Hong Kong                          | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| India                              | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Japan                              | 0                     | 0                 | 0.00%                              | 7,150                | 42,000            | 487.41%                            |
| Korea                              | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Malaysia                           | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| New Zealand                        | 0                     | 0                 | 0.00%                              | 8,000                | 0                 | -100.00%                           |
| Philippines                        | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Singapore                          | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Taiwan                             | 0                     | 0                 | 0.00%                              | 0                    | 5,280             | 100.00%                            |
| Thailand                           | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| Vietnam                            | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>          | <b>0.00%</b>                       | <b>41,050</b>        | <b>47,280</b>     | <b>15.18%</b>                      |
| Other                              | 0                     | 0                 | 0.00%                              | 0                    | 0                 | 0.00%                              |
| <b>GRAND TOTAL</b>                 | <b>0</b>              | <b>280</b>        | <b>100.00%</b>                     | <b>2,196,476</b>     | <b>604,025</b>    | <b>-72.50%</b>                     |
| <b>Domestic Total</b>              | <b>0</b>              | <b>280</b>        | <b>100.00%</b>                     | <b>1,980,366</b>     | <b>441,395</b>    | <b>-77.71%</b>                     |
| <b>Export Total</b>                | <b>0</b>              | <b>0</b>          | <b>0.00%</b>                       | <b>216,110</b>       | <b>162,630</b>    | <b>-24.75%</b>                     |

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